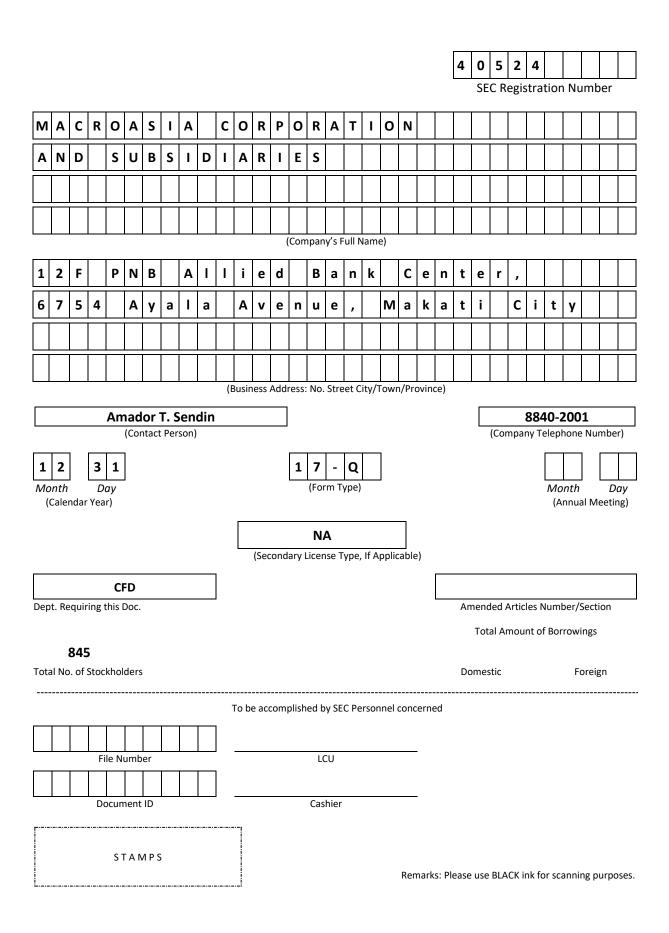
## **COVER SHEET**





#### MACROASIA CORPORATION September 30, 2023

#### SEC Form 17-Q QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended September 30, 3	2023
2.	Commission Identification Number 40524	3. BIR tax Identification No. 004-666-098-000
4.	Exact name of issuer as specified in its charter	MACROASIA CORPORATION
5.	Philippines6.Province, Country or other jurisdictionIncof incorporation or organization	(SEC Use Only) lustry Classification Code
7.	12 <sup>th</sup> Floor PNB Allied Bank Center, 6754 Ayala A Address of Issuer's Principal office	venue, Makati City <u>1226</u> Postal Code
8.	(632) 8840-2001 Issuer's telephone number including area code	
9.	<b>N/A</b> Former name, former address, and former fiscal	year, if changed since last report
	a) Securities registered pursuant to Sections 8 a	nd 12 of the Code, or Sections 4 and 8 of the RSA
	Title of Each Class	Number of Shares of Common Stock
	Common Stock, ₽1 par value	Outstanding and Amount of Debt Outstanding 1,890,958,323 Outstanding shares
	b) Are any or all of the securities listed on a St	cock Exchange?
	Yes [ <b>X</b> ]	No[]
	Name of Stock Exchange	<u>Class</u>
	Philippine Stock Exchange	Common Stock
12.	Sections 11 of the RSA and RSA Rule 11(a)-1	Section 17 of the Code and RSA Rule 17 thereunder or thereunder, and Sections 26 and 141 of the Corporation og twelve (12) months (or for such shorter period the

Yes [x] No [ ]

b) has been subject to such filing requirements for the past 90 days.

Yes [x ] No [ ]

MACROASIA CORPORATION

# MACROASIA CORPORATION AND SUBSIDIARIES

# Management's Discussion and Analysis of Financial Condition and Results of Operations

For the Third Quarter and Period Ended September 30, 2023



# PART I. FINANCIAL INFORMATION

#### **ITEM 1. FINANCIAL STATEMENTS**

Our unaudited condensed consolidated financial statements include the accounts of MacroAsia Corporation and its subsidiaries, collectively referred to as the "the Group" or "MacroAsia Group" in this report.

The unaudited condensed consolidated financial statements for the third quarter ended September 30, 2023 have been prepared in accordance with Philippine Accounting Standard 34, Interim Financial Reporting. Accordingly, the unaudited condensed consolidated financial statements which are filed as Annex 1 of this report, do not include all the information required by generally accepted accounting principles in the Philippines (Philippine GAAP) for complete financial statements as set forth in the Philippine Financial Reporting Standards (PFRS).

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A) OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The main objective of this MD&A is to help the readers understand the dynamics of our Group's businesses and the key factors underlying our financial results. Hence, our MD&A is comprised of discussions about our core business units and our analysis of the results of their operations. This section also focuses on key statistics from the unaudited condensed consolidated financial statements and discusses known risks and uncertainties relating to the aviation industry in the Philippines where we operate during the stated reporting period. However, our MD&A should not be considered all inclusive, as it excludes unknown risks, uncertainties and changes that may occur in the general, economic, political and environmental conditions after the stated reporting period or after the date of this report.

Our MD&A should be read in conjunction with our unaudited condensed consolidated financial statements and the accompanying notes. All financial information is reported in Philippine peso (₽), unless otherwise stated.

Any references in this MD&A to "the Parent Company", "MAC"; or "the Corporation" means MacroAsia Corporation and references to the "MacroAsia Group" or "the Group" means MacroAsia Corporation and its subsidiaries/associates.

Additional information about the Group which includes annual and quarterly reports can be found in our corporate website, <u>www.macroasiacorp.com</u>.

#### **BUSINESS OVERVIEW**

#### **MacroAsia Corporation**

MacroAsia Corporation is a publicly listed company, incorporated in the Philippines on February 16, 1970, under the name Infanta Mineral and Industrial Corporation to primarily engage in the business of geological exploration and development. On January 26, 1994, its Articles of Incorporation was amended to change its primary purpose from geological exploration and development to being a holding company and to change its corporate name to Cobertson Holdings Corporation. On November 6, 1995, the Philippine Securities and Exchange Commission (SEC) approved the amendment to the Parent Company's Articles of Incorporation. MAC began commercial operations as a holding company under its amended charter in 1996. On August 7, 2018, the Company's Articles of Incorporation was further amended for the extension of the Company's corporate life for another 50 years starting from February 15, 2020. However, under the Revised Corporation Code of the Philippines, MAC shall have perpetual corporate life. Its registered office address is at 12th Floor, PNB Allied Bank Center, 6754 Ayala Avenue, Makati City.

MAC, through its subsidiaries and associates, is presently engaged in aviation-related support businesses. It provides in-flight and institutional catering services, airport ground handling services, aircraft maintenance, repair and overhaul (MRO) services. It also operates in an economic zone at the Ninoy Aquino International Airport (NAIA). Its subsidiaries and associated companies render services directly to airline customers/locators at twenty-three (23) locations all over the country including NAIA, generating both local and export revenues. A subsidiaries have revenue-generating activities from production of potable water from various sources, bulk water supply, water distribution in service concession areas outside of Metro Manila, sewerage and septage management systems.

MAC continues to operate mainly through its eight subsidiaries and three associates, as fully discussed below.

#### MacroAsia Catering Services, Inc.

MacroAsia Catering Services, Inc. (MACS) was incorporated on November 5, 1996, then with a corporate name of MacroAsia-Eurest Catering Services, Inc. (MECS), to primarily provide in-flight catering services in NAIA. When MACS started commercial operations on September 1, 1998, it was a joint venture between MacroAsia Corporation (67%) and two foreign partners: SATS Ltd. (then known as Singapore Airport Terminal Services at 20%) and Compass Group International B.V. (then known as Eurest International B.V., at 13%). By mutual agreement of the three JV partners, a sale and purchase agreement with Compass Group International B.V. was executed on June 28, 2006 whereby MAC acquired the 13% shareholdings of the Compass Group. Since then, MACS continued to operate as a joint venture between MAC (80%) and SATS (20%). In the same year, the Board of Directors of MACS decided to change its company name to MacroAsia Catering Services Inc. On September 14, 2015, MAC signed a deed of absolute sale covering the assignment and

transfer of part of its MACS' stake (13%) to SATS Ltd., thus changing the ownership structure in MACS to 67% MAC and 33% SATS.

MACS' in-flight kitchen facility is situated in a two-hectare lot being leased from the Manila International Airport Authority (MIAA). MACS' inflight operations is based on a concession agreement with MIAA that grants the right to operate an in-flight catering service for civil and/or military aircraft operating at the NAIA and/or the Manila Domestic Airport. MACS secures such right by remitting the monthly Concessionaire's Privilege Fee (CPF) which is 7% of its gross income.

MACS consistently complies with both local and international hygiene standards and environmental regulations. MACS also holds HACCP and HALAL certificates conferred by independent and professional certifying organizations. To ensure that high standards are followed at all times, MACS maintains an in-house laboratory manned by licensed microbiologists who are capable of performing advanced testing.

Capturing 59% of the foreign airlines in-flight catering market based on the number of clients, MACS is the catering service provider to 16 full-service foreign carriers, freighters, VIP flights and General Aviation clients and an airport lounge operating at the NAIA. MACS also has contracts with several airlines to provide top-up meals and ground feeding in case of flight disruptions.

MACS incorporated MacroAsia SATS Food Industries Corporation (MSFI) on July 14, 2015 as a fully-owned subsidiary to operate a new food commissary near the East Service Road, Muntinlupa City, to service the food production requirements of institutional clients and to support the inflight kitchens inside NAIA. This commissary has a 45,000 meals-per-day capacity and currently producing an average of 30,000 meals per day. MSFI provides food requirements of the PAL Mabuhay Lounges in NAIA Terminal 2 and the pre-ordered meal requirements of Cebu Pacific Air among others. It also manages the Food Services operation of the Asian Development Bank and operates the cafeteria and coffee shop in the new building of SM Retail, Inc. located in Diokno St. Pasay City. The property for this commissary is leased from MacroAsia Properties Development Corporation and has been operational since March 26, 2019.

Another wholly-owned subsidiary of MACS is MacroAsia SATS Inflight Services Corporation (MSIS) which was incorporated on May 16, 2016. MSIS started to operate the inflight catering kitchen at the PAL Inflight Center, PAL Gate 3, Baltao St. cor MIA Road, Pasay City last March 16, 2019. As of September 30, 2023, MSIS produces an average of 20,000 meals per day.

Over the years, MACS has been the recipient of several awards and commendations for its outstanding service, besting other service providers from all over the world. In July 2023, EVA Air presented the 2019 Excellence in Catering Award – South East Asia to MACS. MACS has been the recipient of this highest award since 2017. In 2018, MACS ranked 4th in Qatar Airways' network-wide catering service provider evaluation program. MACS was also a recipient of the ADB SPC Excellence Award in December 2018. In 2017, MACS was

recognized by Qantas (QF) for its "On-time Performance, Safety and Service Delivery" and also by Japan Airlines for being part of the "2016 Best Airport Performance Award" received by the Manila Station. Last March 2017, Singapore Airlines awarded MACS the SQ Merit Award for catering excellence for fiscal year 2015-2016, a consistent feat for several years.

MACS, together with MSIS and MSFI, have a wide supplier's base, both local and international and it is not dependent on any single raw material supplier. MACS operates a bonded warehouse facility inside NAIA under a Bonded Warehouse License and monitored by a Bureau of Customs representative. Based on its quality standards, regular supplier quality audits (SQA) are conducted by MAC Food Group's Quality and Food Safety Officers together with Purchasing and Production Department representatives at the supplier's premises to inspect and verify the compliance to its manufacturing and supply standards.

In 2021, 2020, and 2019, MACS' sales contributions to MAC's consolidated gross operating revenues were 24%, 24% and 29%, respectively. MACS' airline clients include Air Niugini (PX), All Nippon Airways (NH), Cathay Pacific (CX), China Airlines (CI), China Eastern (MU), Eva Air (BR), Gulf Air (GF), Japan Airlines (JL), Korean Air (KE), Oman Air (WY), Qantas Airways (QF), Qatar Airways (QR), Royal Brunei (BI), Saudia Airlines (SV), Singapore Airlines (SQ) and Xiamen Airlines (MF). MACS is also the preferred caterer for VIP flights from NAIA. Pre-pandemic MACS delivered as high as 6.2 million meals in 2019, at an average production of about 17,138 meals a day and services an average of 42 international flights a day, serving more than half of the foreign airlines that fly out of Manila. As of September 30, 2023, MACS' average production is 10,000 meals a day and servicing an average of 32 flights per day.

MACS is not aware of any existing or probable government regulations that would have an adverse impact on its on-going operations. It has no research and development activities/costs during the last three fiscal years.

# MacroAsia Airport Services Corporation

MacroAsia Airport Services Corporation (MASCORP) was incorporated on September 12, 1997 to provide, manage, promote and/or service any and all ground handling requirements of military and/or commercial aircraft for passengers and cargo. MASCORP commenced its ground handling operations on April 19, 1999 at the NAIA, and has been generating both domestic and export sales.

On June 15, 1999 the company originally signed a joint venture agreement with Ogden Aviation Philippines B.V. to expand its international resource. Ogden Aviation Philippines B.V. was subsequently acquired by Menzies Aviation Group in 2001. By April 12, 2007, MacroAsia Corporation (MAC) acquired the 30% share of Menzies making MASCORP a wholly-owned subsidiary of MAC. On November 5, 2019, Konoike Transport Co. Ltd., a leading service contracting and logistics service provider in Japan, acquired 20% shares of the Company from MAC. Thus, decreasing MAC's shareholdings to 80%.



Through its marketing efforts, coupled with the capability to offer a total aviation services product (in synergy with the catering and MRO business of MAC), and price competitiveness, MASCORP entered into new ventures in 2015. It started providing cargo services for PAL Express in Manila, apron cleaning of Lufthansa Technik Philippines' (LTP) and Philippine Airlines' (PAL) Terminal 2 ramp parking areas and ground support maintenance services for LTP in Manila, Cebu and Davao.

Aside from its current ground handling services to local and foreign clients in Manila for NAIA Terminals 1, 2, & 3, MASCORP is also operating in most key domestic destinations open to international flights to include Cebu, Kalibo, Davao, Clark, and Puerto Princesa. In 2017, its ground handling operations expanded to 17 more stations to support the operations of PALex.

2018 opened doors to new opportunities for MASCORP to expand its foreign airline market share in Manila, Cebu, Clark, Kalibo and Davao. In the first half of the year, MASCORP started to handle the operations at Manila station of Jeju Air, Kuwait Airways, Turkish Airlines and Jetstar Japan and Cebu station operations of Jeju Air, Jin Air, Silk Air and Vanilla Air. Davao Station welcomed Silk Air as its foreign airline client. In the last quarter of 2018, MASCORP started handling Philippine Airlines' International Flight in Cebu - Terminal 2, Air Seoul in Kalibo, Tiger Air Taiwan in Cebu and Jeju Air in Clark Station.

In the first quarter of 2019, MASCORP took over full ground handling and cargo operations for Philippine Airlines and PAL Express at NAIA Terminals 2 and 3 as well as Mactan Cebu International Airport. MASCORP has also started its service partnership with the two major foreign Carriers. Qatar Airways has chosen MASCORP as its ground handling agent for its Davao operations and MASCORP also started servicing United Airlines.

The COVID-19 pandemic impacted MASCORP as early as the first quarter of 2020. To ensure that its costs are managed and aligned with the flight volume downturn, MASCORP put in place a retrenchment program as the decrease in flights has resulted in a surplus of manpower. Today, the global travel industry is bouncing back and the demand for more manpower continues to increase as more flights are mounted both for Philippine Airlines and other foreign airlines clients. Because of this volume growth, MASCORP is continuing to grow its workforce.

MASCORP continues its efforts to maintain its market share and has completed the renewal of the contract of key airline clients during the year.

In cooperation with its Japanese partner Konoike, MASCORP has started the deployment of interns to Japan to help support the cargo and aircraft cleaning activities of various subsidiaries of Konoike. As of 30 September, MASCORP has deployed a total of 77 interns in the following cities: Fukouka, Okinawa, Haneda, Atami, Osaka and Narita.

MASCORP's operations is dependent upon its concession agreements with Manila International Airport Authority (MIAA) for Manila station (Terminal 1, 2 & 3), GMR Megawide Cebu Airport Corporation (GMCAC) for Cebu station, Luzon International Premier

Airport Development Corporation (LIPAD) which took over Clark International Airport Corporation (CIAC) for Clark Station, and Civil Aviation Authority of the Philippines (CAAP) for Kalibo, Davao, General Santos, Basco, Laoag, Puerto Princesa, Busuanga, San Vicente, Bacolod, Iloilo, Antique, Legazpi, Tacloban, Roxas, Butuan, Cotabato, Dipolog, Camiguin, Siargao, Zamboanga, Tawi-tawi, Cagayan De Oro, Davao. Its concessions agreement with the new stations is currently being processed with CAAP.

MASCORP secures its concessions by regularly paying the monthly Concession Privilege Fee (CPF), which is computed at 7% for MIAA (Manila Station), and CAAP (Davao Station), 7% and 10% for domestic and international flight, respectively for GMCAC (Cebu Station), and 4.9% for LIPAD (Clark Station), of the monthly gross revenues on both domestic and international services.

MASCORP is not aware of any existing or probable government regulations that would have an adverse effect on its business. Given the nature of its business, it has no research and development activities during the last three fiscal years.

### MacroAsia Properties Development Corporation

MacroAsia Properties Development Corporation (MAPDC), another wholly owned subsidiary, was incorporated on June 4, 1996 to primarily engage in the acquisition, development and sale of real properties. After it completed its first infrastructure project in 1997 and following the Asian economic crisis, the company suspended further property development projects as a core business and refocused its efforts on aviation-support activities.

On August 31, 2000, MAPDC was registered as an Economic Zone (Ecozone) Developer/Operator with the PEZA. It restarted commercial operations on the same date, this time as the ecozone developer/operator of the MacroAsia Special Ecozone at the NAIA, with LTP as its anchor locator for the next 25 years. LTP is an associated company of MAPDC as LTP is 49% owned by MAC. MAPDC has a 25-year lease covering the 23-hectare property occupied by the Ecozone with the Manila International Airport Authority (MIAA), renewable for another 25 years.

The MacroAsia Special Ecozone is presently managed by a lean team, supported by outsourced contractors for some services. Early in 2014, MAPDC acquired a 3-storey building near the East Service Road close to the Sucat Toll area in Muntinlupa City, which was developed and leased out as the food commissary for MSFI.

In 2015, MAPDC entered into 2 long-term lease agreements with Mactan Cebu International Airport Authority for a total of 4.3 hectares inside the airport. Also in 2015, LTP assigned its leased area inside the Mactan Cebu International Airport to MAPDC, comprising 2.7-hectares of developed land proximate to MAPDC's new leased areas in the airport. On October 2, 2018, 5 hectares of these leased areas were designated as a special ecozone for aviation-related services, known as MacroAsia Cebu Special Ecozone.

MAPDC serves as the investor of the Group in water business units that provide bulk water supply or perform commercial retail of treated surface water in selected localities. A



MAPDC subsidiary, SNV Resources Development Corporation (SNVRDC), ventured into the treatment of surface water from the Magat River in Cagayan Valley, with a distribution pipeline of the treated water in the town of Solano, Nueva Vizcaya. The commercial operations in Nueva Vizcaya started in the first quarter of 2016. In December 2, 2016, MAPDC acquired 67% of Boracay Tubi System, Inc. (BTSI), one of the two water service providers in Boracay Island, Aklan. Geared toward building its water business segment, this was followed by the 100% acquisition of Naic Water Supply Corporation (NAWASCOR) in August 2017. NAWASCOR is a water utility company in Naic, Cavite which started its operations in 2003. In November 2020, MAPDC's NAWASCOR entered into a joint venture agreement with Maplecrest Group, Inc. (49% ownership) and incorporated Aqualink Resources Development, Inc. (ARDI) for a joint water project in Cavite. Aqualink started its operations in June 2021. Also in 2021, the construction of the 5MLD Water Treatment Plant for the Maragondon, Cavite Bulk Water Project was completed.

MAPDC is subject to PEZA rules and regulations and is not aware of any other existing or probable government regulations that may have any adverse effects on its business. MAPDC does not have any other significant agreements or patents, copyrights, licenses, franchises, concessions, or royalty agreements. It did not incur any research and development costs during the last three fiscal years.

#### MacroAsia Air Taxi Services, Inc.

MacroAsia Air Taxi Services, Inc. (MAATS) is a wholly-owned subsidiary of MAC which was incorporated in June of 1996. MAATS is a licensed, non-scheduled domestic flight operator providing helicopter chartering services from its base at the General Aviation Area, Manila Domestic Airport to any point within the Philippines.

MAATS started commercial operations in October 1996. Since January 2013, MAATS has added to its service portfolio the provision of services for Fixed-Based Operations (FBO), mainly to support the maintenance, repair, overhaul (MRO) clients of Lufthansa Technik Philippines. FBO work entails the provision of airport solutions or logistical support, facilitating and securing all the necessary permits for a smooth and trouble-free entry and exit of MRO flights. The airport solutions provided by MAATS enhances the marketing of LTP-Manila as an attractive MRO station for foreign airlines.

Today, MAATS has continued to focus on FBO services, rather than helicopter chartering.

There are no existing or probable government regulations that may have an adverse effect on MAATS operations. MAATS did not incur any research and development expenditures during the last three fiscal years.

### First Aviation Academy, Inc.

First Aviation Academy Inc, (FAA) was incorporated on December 5, 2017. Its training facility was established and inaugurated in March 2019 at Subic Bay International Airport as an aviation career and resource center. Its business model was built on addressing the forecast shortage of professional pilots not only in the Philippines but worldwide. It is a joint venture

flight school and aviation training facility between MacroAsia Corporation (51%) and PTC Holdings Corporation (49%).

FAA provides ab initio pilot training, certification and aviation-related career development courses. Each graduate pilot will be a certified holder of a Private Pilot License (PPL), an Instrument Rating (IR), a Multi-Engine Rating (MER) and a Commercial Pilot License (CPL). They shall also be given a Jet-Orientation Training and an introductory course on Airline Transport Pilot Training (JOT- ATPT) that will guide them to their career goal of becoming professional airline pilots. Top graduates will also have a chance to become Flight Instructors (FI), providing a unique way to build up their flying hours while honing their instructor and aviator skills. The foundation provided by FAA will hopefully allow all graduates to evolve into Global Aviation Professionals (GAPs) who will help propel the aviation industry forward.

Other main features that set FAA apart from other flying schools in the country are its unique and flexible training programs plus its fleet of relatively brand new TECNAM planes with full glass cockpit electronics instrumentation and 3-brand new simulators comprising of two Redbird MCX and the Redbird CE510 Citation Mustang simulators. FAA also employs brand-new flight training devices consisting of two TD2 G-1000 Trainers to enhance student pilot training specially for instrument flying.

In June 2021, FAA purchased 9 Cessna 172 planes and 1 Redbird Flight Simulator from the former Philippine Air Lines Aviation School (PALAV) to augment its fleet. Five (5) of these Cessna planes are equipped with GARMIN 1000 glass cockpit instrumentation. FAA also built a new ATPT Sim trainer as value-added feature of its ATPT Program. The ATPT Sim Trainer helps facilitate and enhance FAA's last phase training. This culminating phase seeks to strengthen student's knowledge and skills in flying sophisticated Airbus planes in anticipation and preparation for their entry to a Type Rating Course before becoming full-pledged airline pilots.

FAA was also recently awarded by the Civil Aviation Authority of the Philippines (CAAP) its Aviation Maintenance Organization Certificate (AMO). This allows the FAA to now organize and maintain its own maintenance organization to help it maintain its growing fleet of aircraft. The FAA can also train its own maintenance technicians and those from other schools. This new capability furthers FAA's vision of being an aviation career and resource center.

With unique training program offerings, a world class facility and a bigger fleet of assets, FAA hopes to train more pilots to become a major resource provider for the Philippine aviation industry to help assure its growth for the future. As a career and resource center, FAA seeks to create the necessary synergies with other related business units of MacroAsia and the PTC Group so it can be a provider of skilled personnel and help ensure business sustainability for all these entities for the long term.

#### Allied Water Services, Inc. (formerly Airport Specialists' Services Corporation)

On July 2, 1999, Airport Specialists' Services Corporation (ASSC), a wholly-owned subsidiary of MASCORP, was incorporated primarily to manage and to promote, service and/or provide manpower support for any and/or all ground handling requirements of private, military and/or commercial aircraft. ASSC briefly operated though, and by the end of 2006, MAC acquired this company from MASCORP. The effective ownership of MAC in ASSC was thus increased from 70% to 100%. Through the restructuring, MAC effectively acquired the 30% minority interest of Menzies Aviation Group in ASSC. Consequently, ASSC became a direct subsidiary of MAC.

Following its acquisition by MAC, ASSC was then converted into a water holding company under the new name, Allied Water Services, Inc. (AWSI) on August 22, 2019. AWSI will establish, maintain and operate waterworks systems for potable water supply and/or wastewater treatment systems. Currently, there are two subsidiaries under AWSI namely, Summa Water Resources, Inc. (SWRI), and AlliedKonsult Eco-Solutions Corporation (AlliedKonsult) which remains under the project development stage. On September 13, 2019, Cavite AlliedKonsult Services Corporation (Cavite Allied) was incorporated. This is a wholly-owned subsidiary of AlliedKonsult that will engage in the construction of septage treatment plants and facilities. Inclined toward a spinoff of water business units, MAC is preparing its water segment to be transferred fully under AWSI from MAPDC.

On October 1, 2018, ASSC, purchased 60% shares of stock held by the former individual shareholders of SWRI. SWRI has supplied water treatment equipment and bulk water to private and government entities in several locations in the Philippines – Balesin, Mactan, Iloilo, Albay, Bulacan, and Cavite to name a few. In September 2018, Summa and Citicore Power Inc. formed a joint venture company named Citicore Summa Water Corporation (CS Water) of which the former holds 40% ownership. The joint venture was established to develop raw water sources and supply treated bulk water for its customers. In June 2019, CS Water signed a Joint Venture Agreement for the financing, development, rehabilitation, expansion, improvement, operation and maintenance of the water supply and septage management of Janiuay Water District.

There are no existing or probable government regulations that may have an adverse effect on AWSI operations. It did not incur any research and development costs during the last three fiscal years.

### MacroAsia Mining Corporation

MacroAsia Mining Corporation (MMC), another wholly owned subsidiary of MAC, was incorporated on September 25, 2000 to serve as an institutional vehicle through and under which the business of a mining enterprise may be established, operated and maintained.

MMC temporarily focused on providing consultancy and mining exploration services, particularly on nickel areas and projects, in the 2010s. This started in 2013 wherein MMC served the exploration and drilling requirements for the nickel laterite deposits of some of the major nickel producers in the country.



Bulawan Mining Corporation (BUMICO) and Management Development Corporation (MADECOR), former subsidiaries of Philippine National Bank (PNB), have already been transferred to MMC. The former was officially purchased from PNB on November 15, 2018 and is now known as MMC BUMICO. The latter, meanwhile, was acquired on March 2, 2020 and is now called MMC MADECOR. The move is part of a bigger program on the spinning-off of the mining segment of MacroAsia Corporation.

The acquisition of BUMICO included its right for their Exploration Permit Application (EXPA 103-VII) over a 506-hectare area in Basay, Negros Oriental. The area has a high potential for copper-gold molybdenum–silver mineralization. Several copper and gold mining companies have shown interest in the area. In addition, MMC BUMICO also inherited the Operating Agreement with Philex Mining Corporation (PMC) in relation to the Bulawan Mining Project. Furthermore, MLC MRD 510 and EP 08-2010-VI which are under an agreement with Philex Gold Philippines, Inc. (PGPI) are now likewise part of the MMC portfolio. MLC MRD 510 is currently under the implementation stage of the Final Mine Rehabilitation and Decommissioning Plan (FMRDP) through PMC. In addition, MMC BUMICO is reviewing pertinent documents on MLC MRD 510 for possible future plans on the said tenement. On the other hand, the application for renewal of EP 08-2010-VI is still pending with Mines and Geosciences Bureau (MGB).

On the other hand, MMC MADECOR holds EXPA 000100-VI. It is covered by an agreement with PGPI. The said application has been granted Clearance for issuance of the permit based on a July 4, 2019 memorandum from MGB Central Office, subject to several conditions. PGPI is still completing the requirements to MGB.

MMC has pending exploration permit applications (EXPAs) to mineralized areas in Carigara and Baybay City in Northern Leyte denominated as EXPA 000091-VII and 000092-VII. MGB Regional Office No. VII has endorsed the Environmental Work Program (EWP) for both EXPAs to the Office of the Director (MGB Central Office) on August 10, 2022.

On June 7, 2019, MAC, executed Deeds of Assignment (DOAs) in favor of MMC, wherein MAC assigned to the latter, all its rights and interests under its Mineral Production Sharing Agreements (MPSA) in Palawan. These DOAs were submitted for approval of the DENR as required by law. The Mines and Geosciences Bureau (MGB-DENR) approved the transfer on February 1, 2021.

The MPSAs that were assigned to MMC are Mineral Production Sharing Agreement (MPSA) Nos. 220-2005-IVB and 221-2005-IVB covering the 1,113.98 and 410.00 hectares, respectively, situated in Brooke's Point Palawan. With the DENR approval, these tenements are now recorded under MMC. The said MPSAs grant the company the exclusive right to explore, develop and commercially utilize nickel, chromite, iron and other associated mineral deposits within the contract area. MMC started discussions with other nickel mine operators to start the operations of at least the nickel mine due to the demand for this mineral for batteries, among others.

On July 29, 2021, MMC signed a memorandum of agreement with Calmia Nickel, Inc. (CNI) for the exploration and eventual mining operations of the Infanta Nickel Project (MPSA No.

220-2005-IVB). Current work is focused on perfecting the permits for eventual mine operations in 2023. The National Commission on Indigenous Peoples (NCIP) Commission En Banc has already endorsed and recommended the issuance of the Certification Precondition for MPSA No. 220-2005-IVB on December 27, 2022.

MMC's present operations do not require the intensive use of raw materials. Therefore, it does not have any major existing supply contracts.

MMC is not aware of any other existing or probable government regulations that may have any adverse effects on its business. MMC does not have any other significant agreements or patents, copyrights, licenses, franchises, concessions, or royalty agreement. It did not incur any research and development costs during the last three fiscal years.

#### Tera Information and Connectivity Solutions, Inc.

Tera Information and Connectivity Solutions, Inc. (TERA) was incorporated on February 11, 2021 as a fully owned subsidiary of MAC. Its primary purpose is to serve as the in-house Technology and Tier 1 Service Provider for the entire MacroAsia Group (MAC). The shift towards offering ICT services has become imperative due to the impact of COVID19 and presents a range of opportunities that MAC can leverage. TERA's service offerings will encompass information management, data connectivity, radio trunking, shared and managed services.

Lufthansa Technik Philippines, Inc. – A Joint Venture with MacroAsia Corporation

Lufthansa Technik Philippines, Inc. (LTP) is a joint venture between MAC (49%) and Lufthansa Technik AG of Germany (51%). It provides a wide range of aircraft maintenance, repairs and overhaul (MRO) services at the NAIA, DMIA, MCIA, Kalibo International Airport, and Davao International Airport.

Following the signing of the joint venture agreement on July 12, 2000, and its subsequent registration with the Philippine Economic Zone Authority (PEZA) as an economic zone locator on August 30, 2000, LTP started its commercial operations on September 01, 2000. Since then, it has been recognized as an outstanding company that has consistently generated export revenues for the country.

As an ecozone locator, LTP has a 25-year lease contract with MacroAsia Properties Development Corporation (MAPDC). It has technical services agreements with PAL as a base client, as well as with other airlines, including Lufthansa Technik AG of Germany.

LTP also has a concession agreement with MIAA upon which its business operations are highly dependent. The agreement grants LTP the right to operate as a provider of aircraft MRO services at NAIA Terminals 1, 2 and 3. LTP secures such rights by yearly renewal of the agreement and paying the monthly CPF (7% of gross revenue). On February 10, 2012, LTP opened its third aircraft hangar to accommodate maintenance works for the Airbus A380, the world's biggest and most technologically advanced commercial aircraft today.

In 2015, LTP completed its project to expand its existing two hangar bays, thus increasing its service capability for A380 heavy maintenance checks, also enabling LTP to enter base maintenance for the B777. The hangar expansion was inaugurated in December 2015 and LTP had the first heavy check in its second A380 hangar in January 2016. In 2016, LTP welcomed its first Asian A380 customer, the South Korean carrier flew to Manila in April and May for C1-checks on two A380s. Furthermore, the B777 base maintenance capability build-up was completed in the later part of 2016 and having Philippine Airlines' B777 as its first customer in the first quarter of 2017.

In 2022, LTP completed the construction of Hangar 1A as part of its expansion project. The expansion aims to support business growth both in volume and in product portfolio. The new hangar can serve up to four more (4) narrow-body aircraft or alternatively, one (1) widebody and two (2) narrow-body. Its hangars are equipped with platform systems, overhead cranes, engine, tail, and wing docks. Modern and process-oriented workshops support aircraft overhaul, major modifications, cabin reconfiguration, and aircraft painting. In April 2022, Hangar 1A welcomed its first base maintenance customer.

LTP has sustained and further strengthened its partnership with Philippine Airlines (PAL), which is a major client for their aircraft base and line maintenance, repair, and overhaul services. This partnership extends beyond LTP's Manila base maintenance facility and includes Line Stations in Clark, Cebu, Kalibo, and Davao.

LTP has intensified its collaboration with Lufthansa Group operators. By doing so, LTP has secured new long-term commitments for Lufthansa Airlines, Lufthansa Cargo, and other affiliates of LHT Group for base maintenance services.

LTP has further expanded its global clientele for Aircraft Base Maintenance by welcoming several operators into their facility. These operators include AirAsia X, Asiana Airlines, British Airways, Cebu Pacific Air, Jetstar Japan, Korean Air, Saudia Airlines, Thai AirAsia X, Qantas, and VietJet Air.

In terms of Aircraft Line Maintenance, LTP has focused on continuous improvement of its products and services, which has further increased the confidence of various customers to extend their services with us. These customers include Air Busan, Air China, All Nippon Airways, Asiana, China Airlines, Etihad, Eva Air, Japan Airlines, Jeju Air, Jin Air, Jetstar Japan, KLM, Korean Air, Kuwait Airways, Royal Brunei Airlines, Qantas, Tiger Taiwan, T'way Air, and Turkish Air. In addition, the following operators have recently trusted LTP to handle their aircraft Greater Bay, MAS Cargo, and Zipp Air.

Overall, LTP has been successful in expanding its partnerships, attracting new clients, and enhancing its capabilities in both base and line maintenance services for aircraft.

Aviation Authorities who have airworthiness oversight on these airline customers issue Approvals/Certifications to LTP for it to be able to provide MRO services to these airlines. LTP is approved/certificated by 20 Aviation Authorities worldwide as a provider of aircraft MRO services, including the Civil Aviation Authority of the Philippines (CAAP), the United States' Federal Aviation Administration (FAA), European Aviation Safety Agency (EASA)/Luftfahrt-Bundesamt (LBA), Korea MOLIT, Japan Civil Aviation Bureau (JCAB), Kingdom of Saudi Arabia GACA, India Directorate General of Civil Aviation (DGCA), Kuwait Directorate General of Civil Aviation (DGCA), and Brunei DCA (Department of Civil Aviation) among others. LTP is also an official Design Department of Lufthansa Technik AG EASA Part 21 Design Organization, enabling it to create in-house minor repairs/changes to aircraft. The extent of LTP's work/services largely depend on these Approvals/Certifications, which require/specify that LTP's services must be carried out in accordance with the relevant aviation regulations. These Approvals/Certifications are renewed either annually, every two, three or five years.

LTP is not aware of any existing or probable government regulations that would have an adverse impact on its on-going operations. It has no research and development activities/costs during the last three fiscal years.

### Cebu Pacific Catering Services, Inc.

Cebu Pacific Catering Services, Inc. (CPCS) is Macro Asia Corporation first in-flight catering venture which commenced commercial operations in October 1996. In this partnership, MACS holds a 40% equity stake, while Cathay Pacific Catering Services of Hongkong and MGO Pacific Resources Corporation own 40% and 20% equity, respectively.

CPCS is a pioneering full-service airline catering company located in the Mactan Economic Zone 1 in Cebu, Philippines. As the only catering service provider at the Mactan Cebu International Airport(MCIAA), CPCS provides comprehensive catering services to both domestic and International airlines.

CPCS owns a two-storey kitchen facility designed to fully meet projected total airline catering demands and to easily accommodate future expansion. The facility was designed and developed by Cathay Pacific Catering Services (HK). With its current portfolio of clients, the facility still has excess capacity to serve the requirements of Mactan Cebu International Airport in the years to come.

CPCS's existing clientele, including esteemed airlines such as Philippine Airlines, presently extend their provision of food and beverages to encompass both domestic and international flights. Furthermore, various international carriers, including Asiana Airlines, Korean Air, Cathay Pacific Airways, and Qatar Airways, exclusively engage CPCS for comprehensive catering services, focusing on beverage and crew meal provisions.

As a registered entity, CPCS is subject to the rules and regulations of the Philippine Economic Zone Authority (PEZA). It is not aware of any existing or probable government regulations that would have an adverse effect on its operations.

CPCS does not have any other significant agreements or patents, copyrights, licenses, franchises, concessions, or royalty agreements. No research and development costs have been incurred by CPCS during the last three fiscal years.

#### Japan Airport Service Corporation

Japan Airport Service Co., Ltd. (also known as JASCO in Japan Aviation Industry) was founded on March 25, 1960 as an integrated ground handling company to provide safe flight operations in addition to value-added quality services marked by on-time performance to 26 carriers operating out of Narita International Airport in Japan.

In 2017, JASCO joined the KONOIKE Group, a global enterprise listed on the PRIME Market of the Tokyo Stock Exchange, and has immediately become one of the strengths of KONOIKE Group's Airport Division. In line with the MAC and KONOIKE Group partnership through cross-investment which took place on November 5, 2019, MAC purchased 30% of JASCO through NKS Holding Co. Ltd., a 100% subsidiary of KONOIKE TRANSPORT Co. Ltd on December 6, 2019.

Aiming for further growth, NKS Holding Co. Ltd. carried out the company split (simple absorption-type) and the business was transferred to KONOIKE AIR HOLDING Co., Ltd. on April 1, 2023.

JASCO currently has six major functions including Flight Operation Management, Baggage Handling & Special Passenger Assistance Services, Cabin Cleaning, Loading/Unloading & Aircraft Movement, Cargo & Mail Handling and self-support GSE Maintenance. It is still organically growing its capacity and capability to the other fields of ground handling.

To fulfill the commitment for safe flight operation with high-quality services, JASCO tailors all SOPs based on the operational requirements of respective customer carriers and exercises "Point-and-Assured" at every critical point of the process to ensure full compliance. Such exercise has earned JASCO a recognition for service excellence, with quite a few awards from its customer carriers.

Due to the ease of COVID-19 restrictions, for the first half of FY2023, operating rate of passenger flights was 60.4%, higher by 2.9%, compared with the planned target (57.5%) for the 1st half of the year. Due to the volume increase, the expected sales were secured by the newly procured passenger flight handlings.

JASCO is not aware of any existing or probable government regulations that would have an adverse effect on its operations. JASCO does not have any other significant agreements or patents, copyrights, licenses, franchises, concessions, or royalty agreements. No research and development costs have been incurred by JASCO since it became an affiliate of MAC.

#### **KEY PERFORMANCE INDICATORS**

(in thousands except for ratios)

#### September 30, 2023 and 2022

The Group uses major performance measures or indices to track its business results. The analyses are based on comparisons and measurement on financial data of the current period against the same period of the previous year. Among the measures are the following:

	9M 2023	9M 2022	Q3 2023	Q3 2022	Q2 2023	Q2 2022	Q1 2023	Q1 2022
Return on Net Sales (RNS) <sup>1</sup>	10.08%	8.08%	14.45%	13.95%	7.03%	8.30%	8.41%	-3.78%
Return on Investment (ROI) <sup>2</sup>	8.04%	3.88%	4.07%	2.91%	1.95%	1.42%	2.20%	-0.43%
Return on Equity (ROE) <sup>3</sup>	11.89%	6.19%	6.02%	4.64%	2.95%	2.29%	3.40%	-0.69%
Direct Cost and Expense Ratio								
Direct Cost Ratio <sup>4</sup>	76.40%	82.52%	76.64%	78.24%	75.78%	80.37%	76.80%	94.26%
Operating Expense Ratio <sup>4</sup>	12.52%	15.21%	12.36%	11.45%	12.79%	16.32%	12.41%	20.84%
Current Ratio <sup>5</sup>	1.29 :1	1.07 :1	1.29 :1	1.07 :1	1.35 :1	1.05 :1	1.31 : 1	1.04 :1
Debt-to-Equity Ratio <sup>6</sup>	0.18 : 1	0.25 : 1	0.18 : 1	0.25 : 1	0.199 : 1	0.284 : 1	0.23 : 1	0.30:1
Interest Coverage Ratio <sup>7</sup>	8.62 : 1	3.64 : 1	11.66 : 1	7.15 : 1	7.21 : 1	3.74 : 1	6.97 : 1	-0.39 : 1
Asset-to-Equity Ratio <sup>8</sup>	2.00 : 1	2.05 : 1	2.00 : 1	2.05 : 1	1.98 : 1	2.12 : 1	2.05 : 1	2.13 : 1

<sup>1</sup> This is the ratio is computed by dividing net income attributable to equity holders of the parent by the total net revenues.

<sup>2</sup> This ratio is computed by dividing net income attributable to equity holders of the parent by the sum of total interest-bearing liabilities plus equity attributable to equity holders of the parent.

<sup>3</sup> This ratio is computed by dividing net income attributable to equity holders of the parent by the equity attributable to equity holders of the parent.

<sup>4</sup> Direct Cost ratio is computed by dividing total cost over total net revenues, while total operating expenses is divided by total net revenues to arrive at operating expense ratio.

<sup>5</sup> Current Ratio is the ratio of the total current assets divided by the total current liabilities.

<sup>6</sup> Debt-to-Equity Ratio is the ratio of the total interest-bearing debts divided by total stockholders' equity.

<sup>7</sup> Interest coverage ratio is the ratio of the total earnings before interest and taxes (EBIT) divided by the interest expense of the period.

<sup>8</sup> The asset-to-equity ratio is the total assets divided by the equity.

#### **Return on Net Sales (RNS)**

This ratio measures the amount of income, after all costs and expenses, including taxes are deducted, for every peso of net revenue earned.

Net revenues pertain to the revenues of the subsidiaries of the Group, while the net income/(loss) includes our share in the profits/(losses) of our associates, LTP, CPCS and JASCO. The improvement in the consolidated RNS in the current period compared to same period last year is caused primarily by improvement in revenues generated by our operating subsidiaries in the current year compared to the same period last year.



#### Return on Investment (ROI)

This ratio measures the amount of income earned on invested capital.

Movement in ROI ratio is parallel to that of the RNS due to the financial performance as discussed above. The Group had loans for a facility construction and equipment acquisition purposes in prior periods, which substantially have outstanding balances as of the period end.

#### **Return on Equity (ROE)**

This KPI measure of the owner's return of every peso invested equity.

The ROE in 2023 improved compared to the same period of 2022, mainly due to the improvement in the financial performance of the Group.

#### **Direct Cost and Operating Expense Ratio**

These ratios measure the average rate of direct costs and operating expenses on products/services sold.

The decrease in direct cost and operating expenses ratio of the group as compared to the previous year are related to the increase in revenues as a result of the improvement in business activities of the Group.

#### **Current Ratio**

This ratio measures the Group's ability to settle its current obligations.

The current ratio in 2023 improved compared to the same period of 2022, mainly due to the dividend received from LTP and increase in receivables due to business volume growth. The Group has a healthy current ratio indicating the Group's solid ability to meet its current liabilities, with an adequate portion of current assets held as cash.

#### **Debt-to-Equity Ratio**

This ratio indicates the relationship of the Group's debts to the equity of the owners.

The improvement in debt-to-equity ratio is due to the net decrease in loans which remained outstanding at period end, while the equity increased due to income earned during the current year.

#### Interest Coverage Ratio

This ratio measures the number of times a company could make the interest payments on its debt with its earnings before interest and taxes.

As the Group report positive operating results during the current reporting period, it will be able to cover interest payments arising from its debts.



### Asset-to-Equity Ratio

This ratio measures the company's leverage and long-term solvency.

Ratio between total assets and total equity, indicates that the assets of the Group continue to be supported principally by shareholders' capital rather than debt.



#### MACROASIA CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF INCOME

In Pesos

	For the quarter		For the quarter		For the quarter		For the period ended		For the year ended
	January -		April - June		July - September		September 30		December 31, 2022
	2023	2022	2023	2022	2023	2022	2023	2022	December 31, 2022
NET SERVICE REVENUE									
In-flight and other catering	902,682,755	275,016,299	978,454,212	500,498,830	1,062,496,621	691,129,472	2,943,633,589	1,466,644,601	2,288,520,288
Ground handling and aviation	723,759,083	307,899,698	761,327,560	468,667,961	778,819,874	552,597,076	2,263,906,517	1,329,164,735	1,996,873,863
Rental and administrative	8,536,457	7,293,166	11,472,929	6,976,156	11,059,055	7,039,697	31,068,442	21,309,018	30,443,040
Aviation training fee	22,444,779	12,678,014	16,037,719	6,636,024	5,760,532	14,294,186	44,243,030	33,608,224	54,379,244
Charter flights	-	-	-	-	-	-	-	-	-
Water	138,008,514	107,386,339	148,412,465	122,316,608	169,812,584	130,213,541	456,233,564	359,916,488	515,009,510
Exploratory drilling fees	-	-	-	-	-	-	-	-	-
	1,795,431,588	710,273,515	1,915,704,886	1,105,095,579	2,027,948,667	1,395,273,973	5,739,085,141	3,210,643,067	4,885,225,945
LESS: DIRECT COSTS									
In-flight and other catering	616,516,430	233,845,175	660,325,322	379,285,441	689,489,806	503,195,029	1,966,331,559	1,116,325,645	1,735,536,609
Ground handling and aviation	634,077,918	327,633,848	667,875,773	407,315,798	734,019,774	476,558,223	2,035,973,465	1,211,507,870	1,763,931,086
Rental and administrative	11,724,247	8,765,104	13,276,400	6,048,608	13,399,860	10,425,212	38,400,507	25,238,924	52,602,359
Aviation training cost	24,045,503	19,461,495	25,658,527	20,161,923	17,832,454	20,440,674	67,536,484	60,064,092	88,069,483
Charter flights	-	-	-	-	-	-	-	-	-
Water related expenses	92,475,568	79,625,692	84,644,594	75,204,549	99,378,676	80,897,124	276,498,837	235,727,365	330,109,113
Exploratory drilling expense	-	165,144	-	189,659	-	202,918.37	-	557,721	231,878
	1,378,839,666	669,496,459	1,451,780,617	888,205,978	1,554,120,570	1,091,719,181	4,384,740,853	2,649,421,618	3,970,480,529
GROSS PROFIT	416,591,922	40,777,057	463,924,269	216,889,600	473,828,097	303,554,792	1,354,344,289	561,221,449	914,745,416
ADD/(LESS):									
	90,690,041	04.004.000	45,199,851	87,305,780	233,462,249	132,965,864	260 252 444	202 426 570	470 047 000
SHARE IN NET EARNINGS OF ASSOCIATES	90,890,041	81,864,926	45,199,851	87,305,780	233,462,249	132,965,864	369,352,141	302,136,570	470,847,906
	507,281,963	122,641,982	509,124,120	304,195,381	707,290,346	436,520,656	1,723,696,429	863,358,019	1,385,593,323
ADD/(LESS):									
OPERATING EXPENSES	(222,740,766)	(148,008,283)	(245,069,465)	(180,404,575)	(250,671,348)	(159,815,280)	(718,481,578)	(488,228,138)	(793,288,658)
INTEREST INCOME	464,616	198,060	1,909,410	408,963	6,474,083	224,210	8,848,109	831,233	3,902,263
FINANCING CHARGES	(40,869,909)	(36,746,256)	(40,292,389)	(39,995,049)	(40,976,514)	(41,234,887)	(122,138,812)	(117,976,192)	(148,954,785)
OTHER INCOME - net	(39,501)	10,677,688	24,733,446	25,420,657	14,651,837	17,726,219	39,345,783	53,824,564	107,006,162
INCOME BEFORE INCOME TAX	244,096,403	(51,236,809)	250,405,123	109,625,377	436,768,404	253,420,918	931,269,931	311,809,486	554,258,305
LESS: PROVISION FOR INCOME TAX	48,069,428	850,547	64,230,087	7,780,097	73,227,188	29,019,981	185,526,703	37,650,626	92,824,230
NET INCOME	196,026,975	(52,087,356)	186,175,036	101,845,279	363,541,216	224,400,937	745,743,228	274,158,860	461,434,075
Attributable to:									
Equity holders of the Company	151,078,070	(26,878,605)	134,696,279	91,721,573	292,995,914	194,702,674	578,770,263	259,545,641	446,084,259
Non-controlling interests	44,948,906	(25,208,751)	51,478,757	10,123,707	70,545,302	29,698,263	166,972,964	14,613,218	15,349,816
	196,026,975	(52,087,356)	186,175,036	101,845,279	363,541,216	224,400,937	745,743,228	274,158,860	461,434,075
Basic/Diluted Earnings Per Share	0.08	(0.01)	0.07	0.05	0.15	0.10	0.31	0.14	

#### **RESULTS OF OPERATION**

The Group recorded a consolidated net income after tax of ₽745.74 million for nine months (9M) of 2023, a 172% growth from the consolidated net income after tax of ₽274.16 million reported during the same period in 2022.

The 9M 2023 net income results comprise of ₱196.03 million net income in the first quarter (1Q) and ₱186.18 million net income in the second quarter (2Q) and ₱363.54 million net income in the third quarter (3Q) posting a significant increase in the third quarter attributable to increase in share in the income of associates.

The 3Q 2023 net income amounted to ₱363.54 million which has significantly increased compared to previous quarters, as the number of flights, meals served, billed volume and share in income of associates improved.

The Group recorded consolidated revenues amounted to ₱5,739.09 million for 9M of 2023, a 79% increase from the ₱3,210.64 million consolidated revenues for the same period of 2022. The third quarter revenues reflect a 45% increase from the third quarter 2022 revenues of ₱1,395.27 million.

Revenues from in-flight and other catering contributed 51% of the consolidated revenues. The revenues from inflight and other catering stand at ₱2,943.63 million, increased by ₱ 1,476.99 million (101%) compared to ₱ 1,466.64 million revenues in 2022 due to sustained business volume growth.

3Q2023 revenue is ₽371.38 million (54%) higher than 3Q2022 and ₽84.04 million (9%) higher than 2Q2023 due to sustained growth in meal volume.

The YTD improvement in revenue is aligned with the volume growth in meal count by 68.6%, from 10.09 million to 17.02 million for the 9-month period. 3Q2023 meal volume totaled 5.91 million, an increase of 32% and 5% compared to 3Q2022 and 2Q2023, respectively.

Revenues from ground-handling and aviation services contributed 39% of consolidated revenues. The revenues from ground-handling and aviation services of ₱2,263.91 million in 2023 increased by ₱934.74 million (70%), compared to ₱1,329.16 million revenues in 2022, driven largely by flight volume growth in the airports.

3Q2023 revenue is ₽226.22 million (41%) higher than 3Q2022 and ₽17.49 million (2%) higher than 2Q2023 due to the increase in flights.

Flights handled increased by a total of 40,414 flights (43%), from 94,336 in 2022 to 134,750 in the current year. 3Q2023 flights handled totaled 46,282 which is 22% and 4% higher than those in 3Q2022 and 2Q2023, respectively.

Revenues from water segment contributed 8% of consolidated revenues. The water segment revenue increased from ₽359.92 million to ₽456.23 million, a 27% increase

compared to 2022. The revenues benefited from the increase in commercial water sales in Boracay, as the island saw more visitors, and the growth in revenue contribution of other water Companies.

3Q2023 revenue is ₱39.6 million (30%) higher than 3Q2022 and ₱21.4 million (14%) higher compared to 2Q2023.

Billed volume increased by 1.06 million (9%) cubic meters (cu. m), from 12.44 million cu. m in 2022 to 13.5 million cu. m in current year. 3Q2023 billed volume totaled 4.57 million cu. m which is 7% higher than 3Q2022 and 3% slightly lower than 2Q2023. The revenues benefited from the increase in commercial water sales in Boracay, as the island saw more visitors, and the growth in revenue contribution of the Cavite water service area.

Administrative revenues from ecozone leases did not vary significantly as rates charged did not vary compared with last year.

Exploratory drilling revenue represents MMC's earnings from drilling contracts. MMC has not undertaken drilling contracts during the current year.

The aviation training school, First Aviation Academy ("FAA"), posted an increase in revenue by 32%, from ₱33.61 million in 9M2022 to ₱44.24 million in 9M2023. Operations scaled-up during the current period as more training planes are available following completion of license requirements from CAAP.

Total direct costs in 2023 stood at ₱4,384.74 million, posting an increase of ₱1,735.32 million (65%) from 2022. The increase is attributable to the increase in business operations across all business segments of the Group.

3Q2023 direct costs is ₱462.40 million (42%) higher than 3Q2022, and is ₱102.4 million (7%) higher compared to 2Q2023 sustained business growth.

Share in net income of associates amounted to ₱369.35 million which increased by ₱67.22 million compared to same period in previous year represents MAC's share in the net operating result of its associated companies (LTP, JASCO and CPCS). Changes in equity shares from period to period are dependent upon the results of operations of the associated companies. One of the main contributors of the YTD net income for 2023 is the share in net income from LTP for MRO services amounting to ₱377.01 million, which is ₱41.6 million higher than the income of ₱355.41 million in 2022. The reported net income of LTP in 2023 is attributable to improvement in its base maintenance and line maintenance business.

CPCS, our catering associate in Cebu, reflected a net income. MAC booked its 40% net income share in CPCS at ₱2.28 million, compared to last year's share in net loss of ₱3.69 million. JASCO, our ground handling associate in Japan, contributed a loss of ₱9.93 million compared to last year's ₱29.58 million representing the 30% share in net loss of MAC.

Operating expenses increased by ₽230.25 million (47%) due to business volume growth.



The interest income of ₽8.85 million pertains to income earned from short-term investments. Financing charges increased from ₽117.98 million in 2022 to ₽122.14 million in 2023, due to the increase in interest rates from repricing and interest from additional loans availed during the year.

Other income and charges decreased by ₱14.48 million (27%) against the ₱53.82 million in 2022 due to decline in forex gains and other income.

The Group also posted provisions for income tax in the amount of ₱185.53 million in 2023, an increase of ₱147.88 million compared to 2022 aligned with the increase in taxable income.

#### FINANCIAL POSITION (Year-to-Date September)

At the consolidated level as of September 30, 2023, our total assets stood at ₱12.69 billion, posting a increase of ₱1,186.34 billion (10.3%) from ₱11.5 billion in Dec 31, 2022. Cash and cash equivalents of ₱1,088.26 billion increased by ₱620.24 million or 132.5%. The increase represents net cash from operating activities of the Group and dividends received from LTP. The cash balances of the operating subsidiaries are preserved to meet their currently maturing obligations.

Receivables increased by ₱429.15 million or 22.5% due to continued growth in business volumes. Inventories of ₱120.66 million decreased by ₱18.68 million or 13.4%, in line with forecasted inventory level requirements. Input taxes and other current assets of ₱906.49 million represents input taxes, creditable withholding and prepaid taxes and unamortized prepayments for insurance covers, rent, utilities and unconsumed supplies as of September 30, 2023.

Investments in associates are accounted for under the equity method of accounting in the consolidated financial statements. Movements in the account are contributed by the share in cumulative translation adjustments for LTP and JASCO due to foreign exchange fluctuations, share in re-measurement gains and losses on defined benefit plans due to the revised PAS19, share in cash dividends declared and actually received during the current period, and the incremental equity share in net earnings/loss of the associated companies. The Group recorded a decrease of ₱146.08 million (6%) in this investment account, from ₱ 2.45 billion in 2022 year-end to ₱2.30 billion as of September 30, 2023 mainly as a result of income contribution and foreign currency translation adjustments from associates.

The group's property and equipment of ₽2.24 billion increased by ₽18.24 million (1%) from last year's ₽2.22 billion due to acquisitions made by our catering, ground handling, and water companies and is offset by depreciation. Investment property of ₽143.85 million pertains to land held for future development by MAPDC.

Service concession right amounting to ₱403.44 million pertains to construction costs of water treatment plant and pipe laying activities of SNVRDC and right for water supply and distribution of NAWASCOR. These assets were accounted for in accordance with IFRIC 12, Service Concession Arrangements, under the intangible asset model as SNVRDC received the right to charge users of the public service.

Input taxes-net represent VAT paid on purchases of goods and services that can be recovered as tax refund/credit from the Bureau of Internal Revenue (BIR). The Group also has input taxes arising from acquisition of property and equipment and other assets.

The carrying amount of deferred income tax assets of ₱92.41 million as of September 30, 2023, are taxes recoverable in future periods. Decrease in deferred tax assets pertain decrease in income tax benefit from NOLCO.

Other noncurrent assets account also include deferred project costs, rental and refundable deposits, advances to contractors, restricted investment, prepaid rental equity investments

MACROASIA CORPORATION

designated at fair value through other comprehensive income (FVTOCI)/ available for sale (AFS) investments and retirement assets. The goodwill recognized by the Group amounting to ₱127.84 million resulted from the Company's acquisition of a non-controlling interest (13%) from a previous stockholder of MACS in 2006 and the purchase by MAPDC of 67% of BTSI in 2016, 100% of NAWASCOR in 2017 and ASSC of 60% of SUMMA in 2018.

Accounts payable and accrued liabilities increased by ₱543.98 million (25.8%) as of September 30, 2023 which represents increase in amount owed to suppliers and service provider as a result of business volume growth. Loans payable of ₱1,138.17 million refers to the outstanding loan availed from local banks by several companies under the Group to finance their asset acquisition or working capital needs. During the year, loans were availed by MAC amounting to ₱100 million and BTSI amounting to ₱50 million. Loan settlement during the year amounted to ₱280.09 million.

Accrued retirement benefits payable and other long-term employee benefits amounting to ₱130.29 million is accounted for based on the latest actuarial valuation of the Group. Deferred tax liabilities of ₱89.28 million remained at the same level as prior year's ending balance . Dividends payable of ₱32.17 million represents the remaining outstanding checks payable by the Parent Company for the cash dividends declared to MAC shareholders.

The Group's other reserves pertain to MAC's gain on the sale of 13% of MACS shares of stock to SATS and the sale of MASCORP's 20% shares to Konoike Transport Co., LTD. ("Konoike"), net of taxes paid. This is accounted for in accordance with International GAAP 2015 on sale of shares of stock without loss of control.

Other components of equity pertain to Reserve for fair value changes of financial assets investments amounting to ₱69.72 million, the Parent Company's share in foreign currency translation adjustments gain/(loss) of LTP and JASCO in the amount of ₱23.66 million which changes in accordance with US\$ and JPY exchange rate fluctuations during the period covered, MAC's share in re-measurements of defined benefit plan of associates, and remeasurements of defined benefit plans of subsidiaries.

Movement in the "non-controlling interests" depends on the results of operations of MACS, MASCORP, AWSI, FAA, and subsidiaries of MAPDC with JV partners. This account reflects the 33% equity share of SATS (JV Partner of MAC) in the catering JV,40% share of minority shareholders in SUMMA, 33% share of minority shareholders in BTSI, 49% share of PTC Holding, Inc. ("PTC") in FAA, 20% share of Konoike in MASCORP, 49% share of minority shareholders in Allied Konsult and 49% share of minority shareholders in ARDI. As of September 30, 2023, non-controlling interests amounted to ₽281.43 million.

#### NUMBER OF STOCKHOLDERS

There are 845 stockholders as of September 30, 2023 and December 31, 2022.

#### **OTHER MATTERS**

- 1. Passenger loads and flight frequencies of airlines are the two most important factors that affect the revenue levels of the Group's operating units that are involved in catering, ground handling and line maintenance. The food commissary on the other hand mainly serves non-airline institutional clients. The Group constantly monitors market factors that directly impact on revenues and costs for these key segments.
- 2. The Philippines has adopted less restrictive travel policies like other countries in the region. However, there are some countries within Asia that have just lifted border restrictions for travel only this year. The impact of these developments is the continuing opening up of international tourism to and from the Philippines. Domestic travel volumes in and out of Manila already reached pre-pandemic levels, while international travel volumes are still ramping up as more airlines increase their flight schedules. The Group has been expanding its capacity to meet the airport requirements, although cash conservation and cost-control measures are key strategies that guide the expansion.
- 3. The water utilities and concessions business units of the Group have been consistently showing growth in their respective areas for several periods now. The Group's water business is seeing revenues being boosted in Cavite through area coverage expansion, while its Boracay operations has been posting positive results with the growing tourism in the island.
- 4. The move to grow the revenue portfolio for the Food Group outside of aviationrelated catering has borne significant results, as major commissary accounts were secured and are now being served. With key clients on board, plans are being considered to expand the geographical presence of the Food Group outside of Luzon.
- 5. The Group foresees that operating cash flow will increase due to higher aviationrelated revenues, as airline travel is spurred by lesser mobility restrictions in various countries. Before the pandemic, the Group built its cash reserves mainly through the operating cashflow of aviation-related units. On the other hand, investments in non-aviation related businesses (water, food commissary, etc.) which have been undertaken in previous periods will now support a stronger cashflow from nonairline related businesses as the water companies have been booking profits.
- 6. There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations) and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.
- 7. Other than the water projects in Cavite, there are no material commitments for capital expenditures created during the reporting period.



- 8. There have been no significant elements of income or loss that did not arise from the Group's continuing normal operations that are not disclosed in the consolidated interim financial statements.
- 9. The Group is not aware of any future event that will cause a material change in the relationship, vertical and horizontal analyses, of any material item from period to period.
- 10. Other than the COVID-19 pandemic, the Group is not aware of any seasonal aspects that have material effect during the reporting period.
- 11. The Group has not issued or repurchased any debt or equity securities during the current interim reporting period.
- 12. No material events have occurred subsequent to the end of the current interim period that should be reflected in the financial statements for the interim period.

### SIGNATURES

Pursuant to the requirement of Sec 17 of the Code and Sec 141 of the Corporation Code of the Philippines, this report has been reviewed by the Audit Committee of MacroAsia Corporation on November 9, 2023, and is signed on behalf of the registrant by the undersigned, thereunto duly authorized, in the City of Makati on November 9, 2023.

MACROASIA CORPORATION Registrant

By:

EDUARDO LUIS T. LÌ President

AMADOR T. SENDIN **Chief Financial Officer** 

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MacroAsia Corporation

Annex 1

# MACROASIA CORPORATION AND SUBSIDIARIES

# Interim Condensed Consolidated Financial Statements

September 30, 2023 and 2022 (Unaudited)

and

December 31, 2022 (Audited)



### **GENERAL INFORMATION**

#### Directors (as of September 30, 2023)

(Chairman and CEO)
(President and COO)
(Treasurer)
(Lead Independent Director)
(Independent Director)
(Independent Director)

# Chief Financial Officer, Chief Risk Officer, Senior Vice President - Administration

Amador T. Sendin

Senior Vice President - Human Resources, Legal and External Relations, Chief Compliance Officer / Corporate Information Officer

Atty. Marivic T. Moya

#### Vice-President - Business Development/ Data Protection Officer Belgium S. Tandoc

Vice-President – Commercial Rhodel C. Esteban

#### **Corporate Secretary**

Atty. Florentino M. Herrera III

#### Stock and Transfer Agent

Trust Banking Group Philippine National Bank (formerly Allied Banking Corporation) 3<sup>rd</sup> Floor, PNB Financial Center Pres. Diosdado Macapagal Blvd., Pasay City



#### Banks

Philippine National Bank (formerly Allied Banking Corporation) 6754 Ayala Avenue, Makati City

Security Bank Nieva Branch G1 & G2 Asian Mansion 2, Dela Rosa cor. Nieva St., Legaspi Village Makati City

Asia United Bank G/F Morning Star Center Building, Gil Puyat Avenue, Makati City

Rizal Commercial Banking Corporation G/F Sterling Center Ormaza cor Dela Rosa Street, Legazpi Village, Makati City

#### Auditors

SyCip Gorres Velayo & Co. 6760 Ayala Avenue, Makati City Unionbank of the Philippines Tektite Building, Ortigas Center, Pasig City

Metrobank and Trust Company New Manila Branch 676 Aurora Blvd., New Manila 1112 Quezon City

China Banking Corporation 8745 Paseo de Roxas corner Villar St. Makati City

Landbank of the Philippines Virgilio corner Villapa Street Poblacion, Brooke's Point, Palawan



### MACROASIA CORPORATION AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEETS

	Unaudited September 30, 2023 D	Audited ecember 31, 2022
ASSETS		
Current Assets		
Cash and cash equivalents	1,088,256,199	468,018,733
Receivables	2,338,033,951	1,908,879,804
Inventories	120,664,123	139,345,643
Input taxes and other current assets	906,482,378	541,279,113
Total Current Assets	4,453,436,651	3,057,523,293
Noncurrent Assets		
Investments in associates	2,304,807,044	2,450,890,710
Property, plant and equipment	2,240,806,164	2,222,562,943
Investment property	143,852,303	143,852,303
Service concession right	403,438,532	415,627,486
Input taxes -net	186,786,157	141,541,222
Deferred income tax assets	92,411,499	115,688,179
Goodwill and intangible assets	292,549,823	296,585,502
Net investment in the lease	1,175,008,534	1,172,543,506
Right of use asset	804,878,539	847,686,820
Other noncurrent assets	593,057,838	640,191,904
Total Noncurrent Assets	8,237,596,433	8,447,170,575
TOTAL ASSETS	12,691,033,084	11,504,693,868
LIABILITIES AND EQUITY Current Liabilities		
Current loans payable	573,525,700	437,122,652
Accounts payable and accrued liabilities	2,649,381,190	2,105,400,885
Income tax payable	152,353,295	26,319,044
Dividends payable	32,165,208	31,968,020
Lease Liabilities Right of use Asset	40,657,306	40,657,306
Total Current Liabilities	3,448,082,699	2,641,467,907
Noncurrent Liabilities		
Loans payable- net of current portion	564,642,403	831,132,418
Accrued retirement and	130,285,230	125,608,168
other employee benefits payable	130,203,230	120,000,100
Deferred income tax liabilities	89,281,151	95,233,954
Lease Liabilities Right of use Asset	2,047,439,811	2,070,590,164
Other noncurrent liabilities	67,836,517	72,053,488
Total Noncurrent Liabilities	2,899,485,111	3,194,618,192
Total Liabilities	6,347,567,811	5,836,086,099

	Unaudited	Audited
	September 30, 2023	December 31, 2022
Equity attributable to equity holders of the Company		
Capital stock - 1 par value:	1,933,305,923	1,933,305,923
Additional paid-in capital	281,437,118	281,437,118
Other reserves	1,003,041,257	1,003,041,257
Other components of equity	192,983,263	169,321,071
Retained earnings:		
Appropriated	850,000,000	850,000,000
Unappropriated	2,260,685,661	1,776,463,313
Treasury shares	(459,418,212)	(459,418,212)
	6,062,035,010	5,554,150,470
Non-controlling interests	281,430,263	114,457,299
Total Equity	6,343,465,273	5,668,607,769
TOTAL LIABILITIES AND EQUITY	12,691,033,084	11,504,693,868



#### MACROASIA CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

For the period ended September 30

	JULY - SEPT	JULY - SEPTEMBER		PTEMBER	
	2023	2023 2022		2022	
	Unaudited	Unaudited	Unaudited	Unaudited	
NET SERVICE REVENUE					
In-flight and other catering	1,062,496,621	691,129,472	2,943,633,589	1,466,644,601	
Ground handling and aviation	778,819,874	552,597,076	2,263,906,517	1,329,164,735	
Rental and administrative	11,059,055	7,039,697	31,068,442	21,309,018	
Aviation training fee	5,760,532	14,294,186	44,243,030	33,608,224	
Charter flights	-	-	-	-	
Water	169,812,584	130,213,542	456,233,564	359,916,489	
Exploratory drilling fees	-	-	-	-	
	2,027,948,667	1,395,273,973	5,739,085,141	3,210,643,067	
LESS: DIRECT COSTS					
In-flight and other catering	689,489,806	503,195,029	1,966,331,559	1,116,325,645	
Ground handling and aviation	734,019,774	476,558,223	2,035,973,465	1,211,507,870	
Rental and administrative	13,399,860	10,425,212	38,400,507	25,238,924	
Aviation training cost	17,832,454	20,440,674	67,536,484	60,064,092	
Charter flights	-	-	-	-	
Water related expenses	99,378,676	80,897,125	276,498,837	235,727,366	
Exploratory drilling expense	-	202,918.37	-	557,721	
	1,554,120,570	1,091,719,182	4,384,740,853	2,649,421,619	
GROSS PROFIT	473,828,097	303,554,792	1,354,344,289	561,221,448	
ADD/(LESS):					
SHARE IN NET EARNINGS OF	233,462,249	132,965,864	369,352,141	302,136,570	
ASSOCIATES	233,402,249	132,903,004	309,332,141	302,130,370	
	707,290,346	436,520,656	1,723,696,429	863,358,018	
ADD/(LESS):					
OPERATING EXPENSES	(250,671,348)	(159,815,280)	(718,481,578)	(488,228,138)	
INTEREST INCOME	6,474,083	224,210	8,848,109	831,233	
FINANCING CHARGES	(40,976,514)	(41,234,887)	(122,138,812)	(117,976,192)	
OTHER INCOME - net	14,651,837	17,726,219	39,345,783	53,824,564	
INCOME BEFORE INCOME TAX	436,768,404	253,420,917	931,269,931	311,809,485	
LESS: PROVISION FOR INCOME TAX	73,227,188	29,019,981	185,526,703	37,650,626	
NET INCOME	363,541,216	224,400,936	745,743,228	274,158,859	
Attributable to:					
Equity holders of the Company	292,995,914	194,702,674	578,770,263	259,545,641	
Non-controlling interests	70,545,302	29,698,263	166,972,965	14,613,218	
	363,541,216	224,400,937	745,743,228	274,158,859	



#### MACROASIA CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

		For the period ended Se	eptember 30
		2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₽	931,269,931 <del>P</del>	311,809,486
Adjustments for:			- ,,
Equity in net (income) loss of associates		(369,352,141)	(302,136,570)
Depreciation and amortization		195,697,623	212,556,465
Depreciation and amortization - Right of Use Asset		42,808,281	39,336,757
Interest on Lease Liabilities on Right Of Use Asset		37,592,088	43,694,604
Interest income		(8,848,109)	(831,233)
Realized loss on disposal of AFS		-	-
Unrealized foreign exchange (gain) loss - net		(5,632,569)	(194,359)
Provision for losses		-	-
Provision for (reversal of) other long-term benefits		18,177,062	15,085,606
Financing charges		84,546,724	74,281,588
Operating income before working capital changes		926,258,890	393,602,344
Decrease (increase) in:		, ,	. ,
Receivables		(431,619,175)	(66,986,698)
Inventories		18,681,520	(3,871,446)
Other current assets		(365,203,265)	(88,085,217)
Increase (decrease) in:			( , , , ,
Accounts payable and accrued liabilities		543,980,305	329,005,302
Other noncurrent liabilities		(4,216,971)	15,880,925
Cash generated from (used in) operations		687,881,304	579,545,210
Interest received		8,848,109	831,233
Financing charges paid		(84,546,724)	(74,281,588)
Contributions to retirement fund		(13,500,000)	-
Income taxes paid , including creditable witholding taxes		(42,168,574)	(21,645,892)
Net cash from (used in) operating activities	P	556,514,115 P	484,448,964
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of property and equipment		(186,455,471)	(91,707,910)
Acquisitions of intangible assets		(635,543)	(9,730,680)
Acquisition of Investment Property		-	-
Dividends received		539,098,000	-
Proceeds from disposal of AFS debt securities		•	-
Decrease (increase) in refundable deposits and other noncurrent assets		(8,736,066)	(8,843,994)
Net cash from (used in) investing activities	₽	343,270,920 P	(110,282,585)



#### MACROASIA CORPORATION AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

		For the period ended September 30		
		2023	2022	
CASH FLOWS FROM FINANCING ACTIVITIES				
Dividends paid		(94,350,728)	-	
Proceeds from availment of notes payable		150,000,000	55,000,000	
Payments of notes payable		(280,086,968)	(243,535,600)	
Acquisition of treasury shares		-	-	
Payment of Lease Liabilities on Right Of Use Asset		(60,742,441)	(62,288,703)	
Net cash (used in) from financing activities	P	(285,180,137) <del>P</del>	(250,824,303)	
EFFECT OF EXCHANGE RATE CHANGES				
ON CASH AND CASH EQUIVALENTS		5,632,568	194,358	
NET INCREASE/(DECREASE) IN CASH				
AND CASH EQUIVALENTS	P	620,237,467 P	123,536,434	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		468,018,733	503,647,838	
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	P	1,088,256,200 P	627,184,273	



#### MACROASIA CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(In Thousand Pesos)

				At	tributable to the Equity	Holders of the	Parent						
									Retaine	d Earnings			
	Capital Stock	Additional Paid-in Capital	Share in Foreign Currency Translation Adjusment of an Associate	Remeasurements on Defined Benefit Plan	Share in Remeasurements on Defined Benefit Plan of Associates	Other Reserves	Reserve for fair value changes of financial assets investments	Treasury Shares	Appropriated	Unappropriated	Subtotal	Non- controlling Interest	Total
BALANCES AT DECEMBER 31, 2021	₂ 1,933,	306 281,43	7 (39,098)	11,177	(119,667)	1,003,041	51,020	(459,418)	) 850,000	1,330,379	4,842,178	95,810 P	4,937,988
Additional investment of non- controlling interest		-		-	-	-	-	-	-	-	-	-	-
Total comprehensive income (loss) Acquisition of treasury shares	-	-	210,578	-	-	-	-	-	-	259,546 -	470,123 -	14,613 -	484,736 -
BALANCES AT SEPTEMBER 30, 2022	1,933,	306 281,43	7 171,480	11,177	(119,667)	1,003,041	51,020	(459,418)	) 850,000	1,589,925	5,312,301	110,424	5,422,724
BALANCES AT DECEMBER 31, 2022 F Additional investment of non- controlling interest	⊇ 1,933, -	306 281,43	-	14,045 -	(8,122)	1,003,041 -	69,720 -	(459,418) -	) 850,000 -	- -	5,554,150	114,457 P	5,668,608
Total comprehensive income (loss) Declaration of cash dividends	-	-	23,662	-	-	-	-	-	-	578,770 (94,548)	602,432 (94,548)	166,973 -	769,405 (94,548)
Acquisition of treasury shares BALANCES AT SEPTEMBER 30, 2023 F	<u>-</u> ⊇ 1,933,		- 7 117,340	- 14,045	(8,122)	- 1,003,041	- 69,720	- (459,418)	- 850,000	- 2,260,686	- 6,062,035	- 281,430 ₽	- 6,343,465



#### SUMMARIZED INCOME STATEMENT INFORMATION FOR UNCONSOLIDATED SUBSIDIARY

#### LUFTHANSA TECHNIK PHILIPPINES, INC. SUMMARIZED INTERIM STATEMENTS OF INCOME in PHP

		January to September				
	2023 2022					
		Unaudited		Unaudited		
REVENUE	₽	9,958,843,932	₽	6,989,662,565		
LESS: COST OF SALES		4,418,483,450		2,889,608,491		
GROSS PROFIT		5,540,360,482		4,100,054,074		
LESS: OPERATING EXPENSES		4,566,986,934		3,119,535,618		
INCOME FROM OPERATIONS		973,373,548		980,518,456		
LESS/ (ADD): OTHER CHARGES/(INCOME)		106,271,024		201,194,818		
INCOME BEFORE INCOME TAX		867,102,524		779,323,638		
LESS: PROVISION FOR INCOME TAX		97,693,570		94,808,715		
NET INCOME	P	769,408,954	P	684,514,923		
EQUITY SHARE IN NET INCOME (49%)	P	377,010,387	₽	335,412,312		

## SUMMARIZED INCOME STATEMENT INFORMATION FOR UNCONSOLIDATED SUBSIDIARY

#### CEBU PACIFIC CATERING SERVICES SUMMARIZED STATEMENTS OF INCOME in PHP

		January to September				
		2023 Unaudited	2022 Unaudited			
REVENUE	₽	54,203,784 P	189,108			
LESS: COST OF SALES		39,359,299	7,184,458			
GROSS PROFIT		14,844,485	(6,995,350)			
LESS: OPERATING EXPENSES		7,870,305	3,023,267			
INCOME FROM OPERATIONS		6,974,180	(10,018,618)			
LESS/ (ADD): OTHER CHARGES/(INCOME)		742,056	(782,279)			
INCOME BEFORE INCOME TAX		6,232,124	(9,236,339)			
LESS: PROVISION FOR INCOME TAX		542,337	-			
	₽	5,689,787 P	(9,236,339)			
EQUITY SHARE IN NET INCOME (40%)	P	2,275,915 P	(3,694,535)			



## SUMMARIZED INCOME STATEMENT INFORMATION FOR UNCONSOLIDATED SUBSIDIARY

#### JAPAN AIRPORT SERVICE CO., LTD. SUMMARIZED STATEMENTS OF INCOME In PHP

January to September UNAUDITED UNAUDITED 2023 2022 Ρ **810,465,880** ₽ REVENUE 508,652,620 LESS: COST OF SALES 784,869,847 586,482,464 **GROSS PROFIT** 25,596,033 (77, 829, 844)LESS: OPERATING EXPENSES 65,790,776 65,928,301 **INCOME FROM OPERATIONS** (40,194,743) (143, 758, 145)LESS/ (ADD): OTHER CHARGES/(INCOME) 7,140,917 45,230,323 **INCOME BEFORE INCOME TAX** (33,053,826) (98,527,822) LESS: PROVISION FOR INCOME TAX 60,045 76,202 P **NET INCOME** (33,113,870) ₽ (98,604,024)**EQUITY SHARE IN NET INCOME (30%)** P (9,934,161) ₽ (29, 581, 207)

# NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# 1. Corporate Information and Business Operations

## Corporate Information

MacroAsia Corporation (the Company or MAC), a publicly-listed corporation, was incorporated in the Philippines on February 16, 1970 under the name Infanta Mineral & Industrial Corporation to engage in the business of geological exploration and development. On January 26, 1994, its Articles of Incorporation was amended to change its primary purpose from exploration and development to that of engaging in the business of a holding company, and changed its corporate name to Cobertson Holdings Corporation. On November 6, 1995, the Company's Articles of Incorporation was again amended to change its corporate name to its present name. On August 7, 2018, the Company's Articles of Incorporate life for another 50 years, from and after February 15, 2020. However, under the Revised Corporation Code of the Philippines, MAC shall have perpetual corporate life. Its registered office address is at 12th Floor, PNB Allied Bank Center, 6754 Ayala Avenue, Makati City.

## **Business Operations**

The principal activities of the Parent Company and its subsidiaries (collectively referred to as the "MacroAsia Group", "the Group") are described in Note 4. The Parent Company, through its subsidiaries and associates, is presently engaged in aviation-support businesses at 23 airport locations in the Philippines. It provides in-flight catering services, ground handling services for passenger and cargo aircraft, and helicopter charter flight services. It also operates/develops the sole economic zone within the NAIA.

Through MacroAsia Catering Services, Inc. (MACS), the Parent Company, is now providing the food requirements of some passenger terminal lounges in NAIA. It has also ventured into the provision of the food service requirements of non-airline institutional clients outside the airport. Further, considering the expertise of staff gained through the exploration of the Parent Company's Infanta Nickel Project in Palawan, the Parent Company provided nickel exploration services for other mining companies, through MacroAsia Mining Corporation (MMC). Through MacroAsia Properties Development Corporation (MAPDC), the Parent Company started pursuing projects related to reclaimed water supply, bulk water supply using surface water sources, and water distribution in areas outside of Metro Manila.

Through Lufthansa Technik Philippines, Inc. (LTP), an associate, which has a maintenance, repairs and overhaul facility in the Philippines, the Parent Company provides globally competitive heavy maintenance and engineering services for specific models of Airbus and Boeing aircraft for airline clients all over the world.

On February 5, 2020, the Philippine Securities and Exchange Commission (SEC) approved the change of Airport Specialists' Services Corporation (ASSC) registered name to Allied Water Services, Inc. (AWSI) also pursuing subsequent water-related projects.

# 2. Summary of Significant Accounting and Financial Reporting Policies

#### **Basis of Preparation**

The interim condensed consolidated financial statements have been prepared on a historical cost basis, except for equity investments held at fair value through other comprehensive income (FVTOCI) and Available for sale (AFS) investments, which are carried at fair value. The interim condensed consolidated financial statements are presented in Philippine peso (₽), the Parent Company's functional and presentation currency. Amounts are rounded to the nearest thousands unless otherwise indicated.

#### **Statement of Compliance**

The interim condensed consolidated financial statements for the period ended September 30, 2023 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. This does not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as of December 31, 2022.

#### **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial years, except for the adoption of the following amendments to existing standards effective beginning January 1, 2023. Except as otherwise indicated, the new standards and amendments have no significant impact on the annual consolidated financial statements of the Group or the condensed interim consolidated financial statements of the Group.

• Amendments to PAS 12, Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

An entity applies the amendments to transactions that occur on or after the beginning of the earliest comparative period presented for annual reporting periods on or after January 1, 2023.

• Amendments to PAS 8, Definition of Accounting Estimates

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting

policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after January 1, 2023 with earlier adoption permitted. The amendments are not expected to have a material impact on the Group.

• Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies* 

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after January 1, 2023. Early application is permitted as long as this fact is disclosed. The amendments are not expected to have a material impact on the Group.

## Effective beginning on or after January 1, 2024

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

The amendments clarify paragraphs 69 to 76 of PAS 1, *Presentation of Financial Statements*, to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- $\circ$   $\;$  That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after January 1, 2023, and must be applied retrospectively. However, in November 2021, the International Accounting Standards Board (IASB) tentatively decided to defer the effective date to no earlier than January 1, 2024. The Group is currently assessing the impact the amendments will have on current practice and whether existing loan agreements may require renegotiation.

Effective beginning on or after January 1, 2025

• PFRS 17, Insurance Contracts

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- $\circ\,$  A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

## Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in

the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### **Basis of Consolidation**

The consolidated financial statements comprise the financial statements of the Company, its direct subsidiaries, the subsidiaries of MAPDC, MACS and Boracay Tubi Systems Inc. (BTSI) and the subsidiary of Watergy Business Solutions, Inc. (WBSI), NAWASCOR and Allied Water Services Inc. (AWSI) which were all incorporated in the Philippines and are registered with the Philippine Securities and Exchange Commission (SEC) as of September 30, 2023 (unaudited) and December 31, 2022 (audited).

		Dorro	enters of Ourse	rchin by NAAC		centage of Owners MACS/ MA VBSI/BTSI/I	hip by APDC/
			entage of Owner				
<b>F</b> -+ <b>i</b> +.		2023 Direct		2022 Direct		SI/NAWAS( 2023	2022
Entity MacroAsia Airport	Nature of business Groundhandling	Direct 80 <sup>(9)</sup>	Indirect	Direct <b>80</b> <sup>(9)</sup>	Indirect	2023	2022
Services	aviation	00(*/	-	00(0)	-	-	-
Corporation	services						
(MASCORP) <sup>(9)</sup>							
MacroAsia Catering	In-flight and other	67	_	67	_	-	-
Services Corporation	catering						
(MACS)	services						
MacroAsia SATS Food	Meal production and	-	67	-	67	100	100
Industries (MSFI) <sup>(8)</sup>	food processing						
MacroAsia SATS	Meal production and						
Inflight Services	food processing						
Corporation (MSISC) <sup>(8)</sup>		_	67	_	67	100	100
MacroAsia Air Taxi	Helicopter chartering	100	-	100	-	- 100	100
Services, Inc. (MAATS)	services	100		100			
MacroAsia Properties	Economic Zone	100	-	100	_	_	_
Development	(Ecozone)						
Corporation (MAPDC)	developer/operato						
	r and water						
	supplier						
SNV Resources	Water treatment and	-	100	-	100	100	100
Development	distribution						
Corporation							
(SNVRDC)							
(Forward)							
Boracay Tubi System,	Water treatment and	-	67	-	67	67	67
Inc. (BTSI) <sup>(3)</sup>	distribution, and construction of sewage treatment plant						
MONAD Water and	Water sewerage	_	53.6	_	53.6	80	80
Sewerage Systems,	treatment		5510		55.0		
Inc. (MONAD) <sup>(3)</sup>							
New Earth Water	Water projects	-	67	-	67	100	100
System, Inc.							
(NEWS) <sup>(3)</sup>							
Naic Water Supply	Water distribution	-	100	-	100	100	100
Corporation							
(NAWASCOR) <sup>(4)</sup>							
Aqualink Resourcess Development Inc.							
(ARDI) <sup>(11)</sup>							
ואושון	Water distribution	-	51	_	51	51	51
					-		

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	_	Perce	entage of Owner	rship by MAC	F	Percentage of Owners MACS/ M WBSI/BTSI/	ship by APDC/
		2023		2022	A	WSI/NAWAS	COR
Entity Mabini Pangasinan Resources Development Corporation (MPRDC) <sup>(2)</sup>	Nature of business Water projects	Direct _	Indirect 100	Direct _	Indirect 100	2023 100	2022 <b>100</b>
Panay Water Business Resources, Inc. (PWBRI) <sup>(2)</sup>	Water projects	-	90	-	90	90	90
Watergy Business Solutions, Inc. (WBSI)	Water projects	-	100	-	100	100	100
Cavite Business Resources Inc. (CBRI)	Water projects	-	100	-	100	100	100
First Aviation Academy, Inc. <sup>(5)</sup>	Aviation school	51	-	51	-	-	-
Allied Water Service, Inc (AWSI) <sup>(1)</sup>	Water projects	100	-	100	-	-	-
AlliedKonsult Eco Solutions Corporation <sup>(2)</sup>	Water treatment	_	51	-	51	51	51
Cavite AllliedKonsult Services Corporation <sup>(2)</sup>	Water treatment	_	51	-	51	100	100
Summa Water Resources Inc. (SWRI)(6)	Water treatment and equipment lease	-	60	-	60	60	60
MacroAsia Mining Corporation (MMC)	Mine exploration, development and operation	100	-	100	-	-	-
Bulawan Mining Corporation (2),(7)	Mine operation, development and utilization	-	100	-	100	100	100
MMC Management and Development Corporation (2),(10)	Mine operation, development and utilization	_	100	-	100	100	100
Tera Information and Connectivity Solutions Inc. (TERA) <sup>(12)</sup>	Information management and data connectivity	100	-	100	-	-	-

(1) Resumes operation as holding company of newly acquired water companies

(2) No commercial operations as of March 31, 2021

(3) Ownership interest effective December 2, 2016

(4) Ownership interest effective August 1, 2017

(5) Incorporated on December 5, 2017 and started commercial operations on May 19, 2019

(6) Ownership interest effective October 1, 2018

(7) Ownership interest effective November 15, 2018(8) Started commercial operations on March 16, 2019

(9) Change in ownership interest starting December 5, 2019

(10) Ownership interest effective March 2, 2020

(11) Ownership interest effective March 9, 2021

(12) Ownership interest effective February 11, 2021

Subsidiaries are entities over which the Group has control. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

• power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);

- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Adjustments, where necessary, are made to ensure consistency with the policies adopted by the Group.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company.

Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated but are considered as an impairment indicator of the assets transferred.

## Non-controlling Interests

Non-controlling interest represents the portion of the net assets of consolidated subsidiaries not held by the Group. Non-controlling interest is presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within the equity section of the consolidated balance sheet, separate from the Company's equity. Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. Any excess or deficit of consideration paid over the carrying amount of the non-controlling interests is recognized in equity of the Company in transactions where the non-controlling interests are acquired or sold without loss of control. This is recognized in the Company's "other reserves". If the Group loses control over a subsidiary, it: (a) derecognizes the assets (including goodwill) and liabilities of the subsidiary; (b) derecognizes the carrying amount of any non-controlling interests; (c) derecognizes the cumulative translation differences recorded in equity; (d) recognizes the fair value of the consideration received; (e) recognizes the fair value of any investment retained; (f) recognizes any surplus or deficit in profit or loss; (g) reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

The Group should re-attribute a proportion of the goodwill between the controlling and non-controlling interests when their relative ownership interests change. The proportion of goodwill that is attributable to the non-controlling interests is not necessarily equal to their ownership percentage.

# 3. Significant Judgments and Accounting Estimates

The preparation of the consolidated financial statements in accordance with PFRSs requires the Group to exercise judgments, make estimates and use assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the financial statements. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements as they become reasonably determinable.

## Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on amounts recognized in the consolidated financial statements.

## Determination of the Group's functional currency

Judgment is exercised in assessing various factors in determining the functional currency of each entity within the Group. These include the prices of goods and services, competition, cost and expenses, and other factors including the currency in which financing is primarily undertaken.

The Group, based on the relevant economic substance of the underlying circumstances, has determined its functional currency to be Peso. It is the currency of the primary economic environment in which the Group operates. The functional currencies of LTP and JASCO, the Group's associated companies, has been determined to be US\$ and JPY, respectively.

## Revenue from contracts with customers

The Group applied the following judgments that significantly affect the determination of the amount and timing of revenue from contracts with customers:

• Determination of the timing of satisfaction of performance obligation In- flight and other catering, ground handling and aviation, and water services The Group assessed that performance obligation for inflight and other catering, except for dry store and beverage, ground handling and aviation and water services are rendered to the customers over time. As a result, the Group's revenue is recognized based on the extent of progress towards completion of the performance obligation. The selection of the method to measure progress towards completion requires judgment.

#### Sale of dry store and beverage

The Group assessed that performance obligation for sale of dry store and beverage are satisfied at a point in time. The Group uses its judgment on when a customer obtains control of the promised goods. The Group has assessed that the actual delivery of the goods to the customer is the point in time when the performance obligation has been satisfied.

• Allocation of total transaction price between construction and operation and maintenance of STP

Management determined that the contractually agreed price for construction of STP does not depict the amount the Group expects to receive for the performance obligation as the costs of STP are also expected to be recovered through the fees from operation and maintenance. Accordingly, the Group determined that the total transaction price of construction and operation and maintenance (i.e., the performance obligations) of STP needs to be allocated. This required the estimation of each of the performance obligation's stand-alone selling prices based on expected value method. The Group estimates consideration from the construction of STP based on expected gross margin. On the other hand, the Group estimates the variable consideration from operation and maintenance of STP based on the historical patterns of water consumption and room capacity of the Group's customers.

• Recognition of contract asset

The Group incurs certain costs in relation to the services provided to its major customer. Based on management's assessment, these costs are incremental cost in obtaining a contract. Accordingly, the Group recognizes contract asset which are amortized as expense throughout the contract period, which includes the renewal period as management believes that the contract with the major customer will be renewed considering that the Group is providing one of the required services in the operations of its major customer.

## Assessment of control or significant influence over the investee

The Group makes an assessment whether or not it controls an investee by considering all relevant facts and circumstances which indicate that the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. A reassessment is made if circumstances indicate that there are changes in these control elements. The Group has significant influence over an investee if it only has the power to participate in the financial and operating policy decisions, but not control or jointly control over the investee. As of September 30, 2023 and December 31, 2022, the Group still determined that it controls its subsidiaries and has significant influence over its associates.

MacroAsia Corporation

#### Assessment of operators under Philippine Interpretation IFRIC 12

Management has assessed that memoranda of agreement with the Municipality of Solano, Nueva Vizcaya (Solano) to provide water distribution facilities and with the Municipality of Naic Cavite (Naic) to develop and operate water supply and distributions system are covered by the Philippine Interpretation IFRIC 12. The memoranda of agreement qualify under the intangible asset model with respect to the operation of the waterwork facilities as the Group has the right (license) to charge users of public service

#### Classification of leases - the Group as a lessor

The Group has entered into short-term leases, which provide no transfer of ownership to the lessee. The Group has determined that, based on an evaluation of the terms and conditions of the arrangements, it retains all the significant risks and rewards of ownership of these equipment and accounts for these as operating leases.

# Determining the lease term of contracts with renewal and termination options - the Group as a lessee

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group has several lease contracts that include extension and termination options. The Group applies judgment in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

The Group included the renewal period as part of the lease term for leases which are renewable at the option of the lessee. The Group typically exercises its option to renew for these leases because of significant permanent improvement introduced in the leased premises. The renewal periods for leases are not included as part of the lease term if option to renew is at lessor's discretion or leases which renewal depends on mutual consent of contracting parties as these are not reasonably certain to be exercised. Furthermore, the periods covered by termination options are included as part of the lease term only when they are reasonably certain not to be exercised.

#### Contingencies

The Group, in its normal course of business, is involved in various legal cases and claims. Based on management's assessment, the Group will be able to defend its position on these cases and that the ultimate outcome will not have a significant impact on the Group's consolidated financial statements. Accordingly, no provision has been recognized for these contingencies. LTP, the most significant associate of the Group also assesses the need to recognize the provisions based on the status of the claims.



#### **Estimates and Assumptions**

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised if the revision affects that period, or in the period of revision and future periods if the revision affects both current and future periods.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing material adjustment to the carrying amounts of the Group's assets and liabilities follow.

#### Determination of fair values in business combination and goodwill

The Group accounts for the acquired businesses using the acquisition method, which requires the identification of the assets and liabilities of the acquired entities and the determination of their fair values on acquisition date. Management exercises significant judgment and estimation to allocate the purchase price to the fair values of the acquiree's identifiable assets and liabilities and contingent liabilities, if any, at the acquisition date.

On acquisition of the investment in JASCO, any difference between the cost of the investment and the entity's share of the net fair value of the investee's identifiable assets and liabilities is accounted for either as goodwill included in the carrying amount of the investment relating to an associate or as income in the determination of the Company's share of the associate's profit or loss in the period in which the investment is acquired.

On the acquisition of NAWASCOR and SWRI, any difference in the purchase price and the fair values of the net assets acquired is recorded as either goodwill or gain on bargain purchase in profit or loss.

As of September 30, 2023 and December 31, 2022, the investment in JASCO amounted to ₽ 739.5 million and ₽745.0 million, respectively, which includes a goodwill amounting to ₽ 446.9 million.

## Determination of fair value of financial instruments

When the fair values of financial assets and financial liabilities recorded in the consolidated balance sheet cannot be measured based on quoted prices in active markets, their fair values is measured using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these assumptions about these factors could affect the reported fair value of financial instruments.

## Leases - estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in

a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

The Group's lease liabilities amounted to ₽2,088.1 million and ₽2,111.2 million as of September 30, 2023 and December 31, 2022, respectively.

## Provision for expected credit losses (PFRS 9)

The Group uses a provision matrix to calculate ECLs for financial assets at amortized cost. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns. The provision matrix is initially based on the Group's historical observed default rates. The Group calibrates the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in forward-looking estimates are analyzed. For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of timing of the default (a lifetime ECL).

The assessment of the correlation between observed default rates, forecasted economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecasted economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The Group has a segmentation of its credit risk exposures based on homogeneity of credit risk characteristics and credit risk management policies to identify defaulting customers using observable inputs such as historical loss rates, recoveries and write-offs. The Group has also applied forward-looking information for its overlay through statistical test and corroboration using publicly available information.

The Group's receivables, net of allowance for the expected credit losses of ₱9.7 million and ₱9.3 million, amounted to ₱2,338.0 million and ₱1,908.9 million as of September 30, 2023 and December 31, 2022, respectively.

## Determination of NRV of inventories

The Group estimates the NRV of inventories based on the most reliable evidence available at the time the estimates are made. These estimates consider the fluctuations of prices or costs directly relating to events occurring after the reporting date to the extent that such events affect the value of inventories. Other factors include the age of the inventories and Company's experience on write-off and expirations.

The Group did not identify any factors which indicate inventory obsolescence based on the above discussions. Accordingly, no provision was recognized in 2023, 2022 and 2021.

The Group's inventories carried at cost as of September 30, 2023 and December 31, 2022 and amounted to ₱120.66 million and ₱139.35 million, respectively.

#### Estimating allowances for probable losses on input taxes and TCCs

The Group estimates the level of provision for probable losses on input taxes and TCCs based on the experience of the Group and assessment of counsels assisting the Group in processing the claims and negotiating the realization of TCCs. As of September 30, 2023 and December 31, 2022, the carrying value of input taxes and TCCs amounted to ₱643.51 million and ₱422.99 million, respectively. Allowance for probable losses amounted to ₱6.39 million and ₱12.47 million as of September 30, 2023 and December 31, 2022, respectively.

#### Determination of fair value of investment property

The fair value of the Group's investment property is valued by reference to market-based evidence, using comparable prices adjusted for specific market factors such as nature, location and condition of the property. As of September 30, 2023 and December 31, 2022, the fair value of the investment property is based on valuation performed by an accredited and independent valuer. The carrying value of the investment property amounted to ₽ 143.85 million as of September 30, 2023 and December 31, 2022.

#### Estimation of useful lives of property and equipment

The Group estimates the useful lives of property, plant and equipment based on the internal technical evaluation and experience with similar assets. In cases where the use of property, plant and equipment is dependent on the grant of certain permits to conduct its business, management considers the probability of renewal of such permits based on past experience. In this situation, useful lives of property, plant and equipment are based on the economic useful lives rather than the currently effective period of the permits. Estimated useful lives are reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical and commercial obsolescence and other limits on the use of the assets. There is no change in the estimated useful lives of property, plant and equipment in 2023 and 2022.

The carrying value of property and equipment subject to depreciation as of September 30, 2023 and December 31, 2022 amounted to ₱1,794.93 million and ₱1,778.30 million, respectively.

## Estimation of useful life of service concession right

At the start of operation of the water work facilities, the service concession right is to be amortized over the concession period as provided in the agreements with relevant government units. The amortization period is reviewed when there are changes in the expected term of the contract or the expected pattern of consumption of future economic benefits embodied in the asset. In 2018, NAWASCOR was granted additional concession period of 15 years by the Municipality of Naic, Cavite. Accordingly, NAWASCOR changed the useful life of its service concession right from 25 years to 40 years. The carrying value of the service concession right amounted to ₱403.43 million and ₱415.62 million as of September 30, 2023 and December 31, 2022, respectively.

## Estimation of useful life of intangible assets acquired as part of business combination

The assigned useful lives of intangible assets acquired as part of business combination are estimated based on the period over which the asset is expected to be available for use. Such estimation is based on collective assessment of similar businesses, internal evaluation and experience with similar assets. Further, management considers the probability of renewal of certain permits and the cost and efforts in renewing such permits based on past experience. The useful life of each asset is reviewed at each financial year and updated if expectations differ from previous estimates due to technical or commercial obsolescence and legal or other limits on the use of the asset. There were no changes in the estimated useful lives of customer contract and relationships, while right to use asset is assessed to have indefinite useful life due to minimal efforts required to renew certain permits to extract and distribute water in relevant provinces based on past experience.

The total carrying value of the customer contract and relationships, and the right-to-use of water permits amounted to ₱164.71 million and ₱168.74 million as of September 30, 2023 and December 31, 2022.

## Determination of impairment indicators and impairment testing of nonfinancial assets

#### A. Nonfinancial assets other than goodwill and intangible assets with indefinite life

The Group assesses at each reporting date whether there is any indication that its nonfinancial assets other than goodwill and intangible assets with indefinite life (i.e., investments in associates, property, plant and equipment, right-of-use assets, investment property, service concession right, intangible assets, deferred project costs, deferred mine exploration costs) may be impaired. Also, the Group assesses whether facts and circumstances suggest that carrying amount of deferred mine exploration costs may exceed its recoverable amount. The factors that the Group considers important which could trigger an impairment review included the following, among others:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the overall business strategy; and,
- significant negative industry or economic trends.

If such indication exists, the Group performs impairment testing to estimate the recoverable amount of the related asset. Management determined certain facts which indicate impairment of the service concession right which required impairment testing as of September 30, 2023.

The carrying values of the nonfinancial assets are as follows:

	2023	2022
Investments in associates	₽2,304,807,044	₽2,363,122,978
Property, plant and equipment	2,240,806,164	2,249,743,685
Investment property	143,852,303	143,852,303
Service concession right	403,438,532	415,420,445
Deferred project costs	42,783,267	42,783,267
Deferred mine exploration costs	238,513,441	238,513,441

## Investment in associates, property, plant and equipment, right-of-use assets

The aviation-related operations of the Group were significantly impacted by the international and domestic travel restrictions due to the COVID-19 pandemic which resulted to cancellation of passenger flights. As a result, the kitchen facilities of the Group's catering segment have been operating below target capacity. The closure of Boracay to travelers also impacted BTSI, one of the Group's subsidiaries.

For purposes of impairment testing of investment in associates, property, plant and equipment and right-of-use assets, recoverable amount has been determined based on the value-in-use calculations using cash flow projections. The projected cash flows were based on expectations on future outcomes, such as anticipated revenue growth and forecasted volume of flights serviced and meals ordered which are impacted by the COVID-19 pandemic, annual water consumption and operating expenses, taking into account past experiences. The discount rate is a pre-tax measure based on the weighted average cost of capital of listed entities with similar assets or similar in terms of potential risk.

Based on the impairment test, the recoverable amount of the investment in associates, property, plant and equipment and right-of-use assets exceeds their carrying values. Management believes that any reasonable possible change in any of the assumptions used would not cause the carrying values to exceed their respective recoverable amount.

## Service concession right

In 2022 and 2021, the Group's service concession right for SNVRDC is operating at lower than the expected level and has been operating at a loss since the start of its commercial operation.

For the purpose of impairment testing of SNVRDC's service concession right, recoverable amount is determined based on the value-in-use using cash flow projections based on financial budgets as approved by management covering 17 years of projections, coterminous to the term of the concession agreement with the Municipality of Solano. The projected cash flows are based on expectations of future outcomes considering past experience, adjusted for anticipated revenue growth based on management's future plans. The discount rate is a pre-tax measure based on the weighted average cost of capital (WACC) of listed entities with similar assets or similar in terms of potential risk

Based on the impairment test, the recoverable amount of the service concession right exceeds its carrying value. Management believes that any reasonable possible change in any of the assumptions used would not cause the carrying value to exceed its recoverable amount.

The carrying value of the service concession right subjected to impairment testing amounted to ₱220.61 million and ₱230.53 million as of September 30, 2023 and December 31, 2022, respectively.

#### Impairment of deferred mine exploration costs

The recovery of deferred mine exploration costs depends upon the success of exploration activities and future development of the mining properties, as well as the discovery of recoverable reserves in quantities that can be commercially produced. In prior years, and although the Group's nickel mine is a reactivation of an existing mine that was operational in the 1970s, the Group recognized impairment loss amounting to P217.1 million due to the issuance of DENR Administrative Order No. 2017-10 which puts a temporary ban on new projects for open-pit method of mining for ores. Annually though, the Group's's MPSAs for its Infanta Nickel Project has been affirmed as valid and subsisting by DENR-MGB, and with the recent issuance of E.O. 130 lifting the nine-year moratorium on granting new mining permits in the Philippines, management reversed the previously recognized impairment loss amounting to P217.1 million by December 2022. Management believes that the amount of deferred mine exploration cost is recoverable based on the estimation of value-in-use.

The carrying value of deferred mine exploration cost amounted to ₽238.5 million as of September 30, 2023 and December 31, 2022.

## Goodwill and intangible assets with indefinite life

For goodwill and intangible assets with indefinite useful life, the Group performs impairment testing at least on an annual basis or more frequently, if events or changes in circumstances indicate that these may be impaired. For the purpose of impairment testing, goodwill has been allocated to BTSI group, NAWASCOR, SWRI and MACS in 2022 and 2021 as the cash generating units.

The recoverable amounts of the cash-generating units have been determined based on a value-in-use calculation using cash flow projections based on financial budgets as approved by management covering five years of projections. The projected cash flows are based on expectations of future outcomes taking into account past experience, adjusted for anticipated revenue growth based on management's future plans. Cash flows beyond the forecast period are extrapolated into perpetuity assuming four percent (4%) growth rate for impairment test purposes. The discount rate is a pre-tax measure based on the WACC of listed entities with similar assets or similar in terms of potential risk.

The carrying value of goodwill subjected to impairment testing amounted to ₽127.8 million as of September 30, 2023 and December 31, 2022.

For the right to use of water permits, the recoverable amount is determined based on fair value less cost to sell calculations determined by discounting notional royalty savings after tax. These calculations use net sales projections and the related royalty savings based on a five-year projection. Net sales beyond the forecast period are extrapolated into perpetuity assuming four percent (4%) growth rate for impairment test purposes. Management considered the impact of cost to sell in the calculations of fair value less cost to sell as negligible. The royalty rate is the average of royalty rates for water distribution entities, while the discount rate was a pre-tax measure based on the WACC of listed entities with similar assets or similar in terms of potential risk.

The carrying value of the right to use asset amounted to ₽115.78 million and ₽117.27 million as of September 30, 2023 and December 31, 2022.

Management believes that no reasonably possible change in any of the assumptions used would cause the carrying values of the goodwill and right-to-use asset to exceed their recoverable amounts. Based on management's assessment, the recoverable amounts of these assets are higher than their carrying values, thus no impairment loss was recognized in 2023, 2022 and 2021.

#### Estimation of retirement benefits costs and obligation, and accumulating leave credits

The cost of defined benefit pension plans, as well as the present value of the pension obligation is, determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates and future salary increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All significant assumptions are reviewed at each reporting date. The calculation of accumulating leave credits follows the same assumptions as the defined benefit costs.

In determining the appropriate discount rate, management considers the interest rates of government bonds, adjusted to zero coupon rates, with term consistent with the obligation of the plan.

Accrued retirement and other employee benefits payable amounted to ₱130.29 million and ₱125.61 million as of September 30, 2023 and December 31, 2022, respectively. Pension asset amounted to ₱7.74 million as of September 30, 2023 and December 31, 2022, respectively, and is included under "Other noncurrent assets" account.

## Estimation of provisions for probable loss

The Group is a party to certain claims arising from the normal course of business. The estimate of probable costs of possible claims has been developed in consultation with the Company's legal counsel and is based upon an analysis of potential results. The information usually required by PAS 37, Provisions, Contingent Liabilities and Contingent Assets, is not disclosed as it may prejudice the Company's negotiation with the third party.

LTP, on the other hand, has recognized provisions as of September 30, 2023 and December 31, 2022, which relate to certain claims by third parties. LTP's management exercised

significant judgment in assessing the probability of the claims based on historical experience.

## Recognition of deferred income tax assets

The Group reviews the carrying amounts of deferred income tax assets (gross of deferred income tax liabilities) at each reporting date and adjusts the balance of deferred income tax assets to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax assets to be utilized. The determination of future taxable income, which will establish the amount of deferred income tax assets that can be recognized, requires the estimation and use of assumptions about the Group's future income and timing of reversal of temporary differences, unused NOLCO and excess MCIT over RCIT.

Deferred income tax assets recognized, which relate primarily to operating subsidiaries, amounted to ₱92.41million and ₱115.69 million as of September 30, 2023 and December 31, 2022, respectively. The Group also has unrecognized deferred income taxes primarily on the non-operating subsidiaries' temporary differences, NOLCO and MCIT.

## 4. Segment Information

The Group's operating businesses are organized and managed separately according to the nature of the aviation-support service provided by its four subsidiaries, maintenance, repairs and overhaul, mining-related activities and water treatment and distribution. This is the basis on which the Group reports its primary segment information. The Group also monitors the revenue and operating results of its associates. Information with respect to these subsidiaries, as well as the Group's associates.

The operations of Group's segments are described as follows:

- In-flight and other catering segment, which is operated by MACS and its subsidiary, MSFI and MSIS, refers to servicing of meal requirements of certain foreign and domestic passenger airlines at the NAIA and the MDA and of certain non-airline institutional accounts.
- Ground handling and aviation segment, which is operated by MASCORP, refers to both ramp and passenger handling and aviation services to foreign airlines and domestic carriers at 23 airport locations.
- Charter flights segment, which is handled by MAATS, provided international and domestic chartered flights from its base at the General Aviation Area, MDA to any point within the Philippines, through alliances with other helicopter owners. Beginning August 22, 2016, MAATS ceased operating its helicopter charter and is now focused on its Fixed Base Operations (FBO) revenue generating activities.
- Rental and administrative segment, which is primarily operated through MAPDC, pertains to the sub-lease of the MacroAsia Ecozone at NAIA, which MAPDC leases from Manila International Airport Authority (MIAA) with LTP as the anchor locator.

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- Mining segment, which pertains to mining-related activities of the Group, refers to expenditures for exploration activities and rendering of exploration-related services.
- Water segment pertains to development (e.g., studies, surveys) and construction of water-treatment facilities activities, which are undertaken by MAPDC through its subsidiaries (NAWASCOR, SNVRDC, MPRDC, PWBRI, WBSI and its subsidiary, CBRI and BTSI and its subsidiaries, MONAD and NEWS) and AWSI through its subsidiaries, SUMMA and Allied Konsult and its subsidiary Cavite Allied Konsult.
- Associates, which represents the Group's investments in associates that are accounted for using the equity method.

The Group has only one geographic segment. There were no inter-segment sales as of September 30, 2023. Segment assets include the operating assets used by a segment and consist principally of cash and cash equivalents, receivables, inventories, other current assets, and property, plant and equipment, net investment in the lease, and right-of-use assets, net of allowances, depreciation and amortization and any impairment in value. Segment liabilities include all operating liabilities and consist principally of notes payable, accounts payable and accrued liabilities, and lease liabilities. Segment assets and liabilities do not include deferred income tax. Segment results pertain to operating income.

Financial information on the Group's business segments as of and for the period ended September 30, 2023 and 2022 are as follows:

(III Thousand Pesos)					
	July - Septer	nber	January to September		
REVENUE – External	2023	2022	2023	2022	
In-flight and other catering services	1,062,497	691,129	2,943,634	1,466,645	
Ground handling and aviation	778,820	552,597	2,263,907	1,329,165	
Rental and administrative	11,059	7,040	31,068	21,309	
Aviation training fee	5,761	14,294	44,243	33,608	
Charter flights		-	-	-	
Water	169,813	130,214	456,234	359,916	
Mining		-	-	-	
Total segment and consolidated revenue	2,027,949	1,395,274	5,739,085	3,210,643	
RESULT – Segment result					
In-flight and other catering services	243,704	111,228	625,913	122,158	
Ground handling and aviation	17,384	45,365	120,075	29,860	
Rental and administrative services	(16,551)	(17,828)	(52,804)	(45,550)	
Aviation training	(18,795)	(11,273)	(37,452)	(41,677)	
Charter flights	1,664	1,931	2,951	3,664	
Water	17,437	21,427	36,143	30,314	
Mining	(2,767)	(1,986)	(8,820)	(5,644)	
Share in net income (loss) of associates	233,462	132,966	369,352	302,137	
Total segment results	475,537	281,830	1,055,359	395,263	
Unallocated corporate income (expenses) and eliminations	(38,828)	(28,410)	(124,148)	(83,453)	
Provision for income tax	(73,227)	(29,020)	(185,527)	(37,650)	
Consolidated net income (loss)	363,482	224,401	745,684	274,159	

(In Thousand Pesos)

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OTHER INFORMATION				
Segment assets			Sep-23	Dec-22
In-flight and other catering services			2,937,896	2,351,174
Ground handling and aviation			1,358,198	919,957
Rental and administrative services			2,833,933	2,847,081
Charter flights			32,358	40,620
Investment in associates			2,304,807	2,450,891
Aviation training			263,922	250,579
Water			2,386,620	2,293,643
Mining			241,236	244,123
Total segment assets			12,358,969	11,398,066
Investment property			143,852	143,852
Deferred tax asset			92,411	115,688
Unallocated corporate assets and eliminations			95,801	(152,913)
Consolidated total assets			12,691,033	11,504,694
Segment liabilities				
In-flight and other catering services			2,123,484	2,019,014
Ground handling and aviation			1,882,218	1,538,865
Rental and administrative services			2,709,105	2,727,081
Aviation training			425,417	375,753
Charter flights			9,800	20,251
Water			2,187,879	2,066,761
Mining			46,896	40,752
Total segment liabilities			9,384,799	8,788,476
Deferred tax liabilities			89,281	95,234
Unallocated corporate liabilities and eliminations			(3,126,513)	(3,047,624)
Consolidated total liabilities			6,347,568	5,836,086
Additions (Disposals) - net	July - Septe	mber	January to Se	eptember
	2023	2022	2023	2022
In-flight catering services	73,572	2,878	84,929	12,761
Ground handling and aviation	14,844	2,048	28,393	4,357
Rental and administrative services	357	-5,514	855	-5,417
Charter flights		12	45	12
Aviation training	2,363	472	2,920	996
Water	17,475	16,922	57,962	81,756
Mining	241	6	241	6
Unallocated corporate capital expenditures	5,742	3,759	11,746	6,968
Total	114,595	20,583	187,091	101,439
Depreciation & amortization				
In-flight catering services	18,343	18,590	53,038	58,754
Ground handling and aviation	18,475	21,385	57,944	67,836
	10,47 J			
Rental and administrative services			17,523	14,183
Rental and administrative services Charter flights	5,829 15	3,706 11	17,523 38	14,183 34
	5,829	3,706	•	
Charter flights	5,829 15	3,706 11	38	34
Charter flights Aviation training	5,829 15 4,104	3,706 11 4,068	38 12,201	34 12,301
Charter flights Aviation training Water	5,829 15 4,104 23,407	3,706 11 4,068 21,795	38 12,201 69,178	34 12,301 68,390
Charter flights Aviation training Water Mining	5,829 15 4,104 23,407 490	3,706 11 4,068 21,795 1,083	38 12,201 69,178 974	34 12,301 68,390 1,446
Charter flights Aviation training Water Mining Unallocated corporate depreciation and amortization Total	5,829 15 4,104 23,407 490 9,707	3,706 11 4,068 21,795 1,083 12,654	38 12,201 69,178 974 27,610	34 12,301 68,390 1,446 28,950
Charter flights Aviation training Water Mining Unallocated corporate depreciation and amortization Total Non cash expenses other than depreciation & amortization	5,829 15 4,104 23,407 490 9,707 80,369	3,706 11 4,068 21,795 1,083 12,654 83,293	38 12,201 69,178 974 27,610 238,506	34 12,301 68,390 1,446 28,950 251,893
Charter flights Aviation training Water Mining Unallocated corporate depreciation and amortization Total	5,829 15 4,104 23,407 490 9,707	3,706 11 4,068 21,795 1,083 12,654	38 12,201 69,178 974 27,610	34 12,301 68,390 1,446 28,950

# Basic/Diluted Earnings per Share

Basic/diluted earnings per share are computed as follows:

(In thousand pesos except earnings per share)	Sep-23	Dec-22	Sep-22
Net income attributable to equity holders of the parent	578,770	446,084	259,546
Divided by number of common shares outstanding	1.896.186	1.896.186	1,896,186
Brided by humber of common shares outstanding	0.31	0.24	0.14

# 5. Equity

a. Restriction on retained earnings of the Group

The retained earnings as of September 30, 2023 is restricted for dividend declaration for the portion equivalent to the following:

- Undistributed earnings of subsidiaries and equity in net earnings of associates amounting to ₱850.0 million as of September 30, 2023 and December 31, 2022, respectively.
- Cost of treasury shares amounting to ₽459.4 million as of September 30, 2023 and December 31, 2022, respectively.
- Deferred income tax assets amounting to ₱92.41 million and ₱115.69 million on September 30, 2023 and December 31, 2022, respectively.

#### b. Appropriation of retained earnings

As of December 31, 2016 and 2017, the Company's retained earnings included appropriated amounts of ₱393.1 million and ₱300.0 million for the mining development projects and water projects, respectively. These were originally approved for appropriation in 2011.

On March 22, 2018, the Company's BOD approved the reversal of the appropriation for mining development projects amounting to ₱393.1 million. The appropriation for water projects is retained for the next few years as aligned with the Groupwide water related projects ranging two to three years.

On December 12, 2019, the Company's BOD approved the reversal of the appropriation for water projects amounting to ₱300.0 million and appropriation of ₱ 850.0 million for various projects to be undertaken by the Group.

On December 6, 2019, the MACS' BOD approved the release from appropriation of the ₱100.0 million appropriated in 2017 and 2016 for construction of an offsite commissary. Further, the BOD approved the additional appropriation of ₱210.0 million for the construction of another offsite commissary, catering trucks, and facility equipment upgrade in the next two years of the Company.

On November 28, 2018, the MACS' BOD approved the additional appropriation of ₽ 55.0 million for the construction of the offsite commissary and equipment upgrade of the Company in the following year.

On March 20, 2018, MASCORP's BOD approved to appropriate another ₱50.0 million of the unappropriated retained earnings for business expansion program which is expected to run for three years effective December 31, 2017.

On December 6, 2018, MASCORP's BOD approved the reversal of appropriated retained earnings of ₱30.0 million made on June 21, 2012 for business expansion. Further, the Company's BOD approved additional appropriation of ₱65.0 million of the unappropriated earnings for business expansion program which is expected to run for three years effective December 31, 2018.

On March 7, 2019 and July 11, 2019, the MASCORP's BOD approved the additional appropriation of ₱50.0 million and ₱100.0 million, respectively of the unappropriated earnings for purposes of various investments to expand business of the Company which is expected to run for three years effective December 31, 2019.

On September 24, 2020, the MASCORP's BOD approved the reversal of appropriated retained earnings of ₱265.0 million. The business expansions to which the previous appropriations were intended, will no longer materialize due to the COVID-19 pandemic which negatively affected the financial results of MASCORP. Hence, the appropriation of retained earnings is no longer necessary.

On October 14, 2021, the MACS' BOD approved the reversal of appropriated retained earnings of ₱500.0 million. The facility upgrades and equipment acquisitions to which the previous appropriations were intended, will no longer materialize due to the COVID-19 pandemic impact. Hence, the appropriation of retained earnings is no longer necessary.

c. Cash dividends declared by the Parent Company from the unappropriated retained earnings are as follows:

Per share	Stockholder of Record Date	Date of Payment
₽0.050	April 21, 2023	May 18, 2023
₽0.200	April 12, 2019	May 10, 2019
₽0.140	January 5, 2018	January 31, 2018
₽0.080	January 6, 2017	February 1, 2017
₽0.075	January 4, 2016	January 28, 2016
	₽0.050 ₽0.200 ₽0.140 ₽0.080	₽0.200April 12, 2019₽0.140January 5, 2018₽0.080January 6, 2017



#### d. Treasury stock

On July 16, 2010, the BOD approved the Share Buyback Program (the Program) involving a total cash outlay of ₱50.0 million for the repurchase of the outstanding common shares of the Parent Company from the market, using the trading facilities of the Philippine Stock Exchange (PSE). The Program will not involve any active or widespread solicitation for stockholders to sell. Repurchase of shares of stock will be done during the period of the Program at such prices perceived by the Parent Company to be lower than the inherent value of the share. The Program will run until the ₱50.0 million authorized cash outlay is fully utilized or until such time that the BOD may direct, subject to appropriate disclosures to the PSE and the SEC.

On June 15 2017, the Board of Directors of MacroAsia Corporation approved to allot ₱210.0 million to buy back shares of MacroAsia Corporation at market price. The mechanics of which shall be similar to the ₱50.0 million buyback program implemented in 2010. The Program commenced on June 20, 2017 and will run until the ₱210.0 million authorized cash outlay is fully utilized, or until such time that the Board of Directors of MacroAsia may direct, subject to appropriate disclosures to the PSE and the SEC.

On March 14, 2019, the Board of Directors approved ₽200.0 million additional funding to the 2017 Share Buyback Program.

On March 6, 2020, the Board of Directors approved another ₽200.0 million additional funding to the 2017 Share Buyback Program.

As of September 30, 2023 and December 31, 2022, the Parent Company's cost and number of shares held in treasury are as follows:

	2023	2022
Cost	₽459,418,212	₽459,418,212
Number of shares held in treasury	42,347,600	42,347,600

Movement in the Parent Company's outstanding shares follows:

	Issued	Treasury	Outstanding
As of December 31, 2009	1,250,000,000	-	1,250,000,000
Acquisition of treasury shares in 2010	-	(2,985,000)	(2,985,000)
As of December 31, 2010	1,250,000,000	(2,985,000)	1,247,015,000
Acquisition of treasury shares in 2011	-	(7,486,000)	(7,486,000)
As of December 31, 2011	1,250,000,000	(10,471,000)	1,239,529,000
Acquisition of treasury shares in 2012	-	(6,125,000)	(6,125,000)
As of December 31, 2014, 2015 and			
2016	1,250,000,000	(16,596,000)	1,233,404,000
Acquisition of treasury shares in 2017	-	(6,249,600)	(6,249,600)
As of December 31, 2017	1,250,000,000	(22,845,600)	1,227,154,400
Stock dividend declaration	368,146,293	-	368,146,293

Acquisition of treasury shares in 2018	-	(3,949,100)	(3,949,100)
As of December 31, 2018	1,618,146,293	(26,794,700)	1,591,351,593
Acquisition of treasury shares in 2019	-	(12,845,600)	(12,845,600)
As of December 31, 2019	1,618,146,293	(39,640,300)	1,578,505,993
Acquisition of treasury shares in 2020	-	(2,707,300)	(2,707,300)
Stock dividend declaration	315,159,630	-	315,159,630
As of September 30, 2023 and			
December 31, 2022	1,933,305,923	(42,347,600)	1,890,958,323

#### e. Track record of registration of securities

On August 30, 1974, the SEC authorized the registration and licensing of the Parent Company's securities with total par value of ₱20.0 million divided into 2,000,000,000 shares with a par value of ₱0.01 per share.

On December 10, 1993, the Company amended its articles of incorporation, increasing the par value of its shares from ₽0.01 per share to ₽1.00 per share.

On March 22, 2000, the Philippine Stock Exchange, Inc. authorized to list the Parent Company's 750,000,000 shares, with a par value of ₱1.00 per share and 500,000,000 warrants divided into the following:

- i. 250,000,000 shares to cover the 1:4 stock rights offering to stockholders of record as of April 12, 2000 at an offer price of ₱2.00 per share;
- ii. 500,000,000 warrants to cover the 2:1 warrants offering attached to and detachable from the rights shares at a subscription price of ₱0.10 per warrant; and
- iii. 500,000,000 shares to cover the underlying shares of warrants at an exercise price of ₱6.00 per share. Actual listing of the underlying common shares of the warrants shall take effect upon the exercise of the warrants.
- iv. All warrants expired in 2005.

MAC's shares are listed and traded at the Philippine Stock Exchange, Inc. and it has approximately 845 holders of its common equity as of September 30, 2023 and December 31, 2022.

f. Cash dividends received by non-controlling interest

Entity	Date Declared	Amount	Per share	Dividends attributable to non- controlling interest (SATS)
MACS	December 27, 2019	₽80,000,000	₽64.0	₽26,400,000
MACS	December 6, 2018	75,000,000	60.0	24,750,000
MACS	November 28, 2017	70,000,000	56.0	23,100,000
MACS	December 8, 2016	50,000,000	40.0	16,500,000

As of September 30, 2023 and December 31, 2022, ₽32.17 million and ₽31.97 million, respectively, remained outstanding and presented as "Dividends payable" in the consolidated balance sheets.

## g. Acquisition of non-controlling interest

The sale of 250,001 shares representing 20% of the total issued and outstanding capital stock of MASCORP to Konoike amounting to ₽1.1 billion (JPY 2.3 billion) was accounted for as a sale of share in subsidiary without loss of control, thus an equity transaction. The excess of consideration received over the carrying amount of the non-controlling interests amounted to ₽886.8 million, which is presented as part of "Other reserves" in the equity section of the consolidated balance sheets.

In August 2020, a third party has entered into a deed of absolute sale of shares wherein WBSI shall now be fully owned by MAPDC. The transaction between parent and noncontrolling interest is accounted for as an equity transaction. The excess of consideration paid over the Company amount of the non-controlling interests amounted to ₱27.0 million, which is presented as reduction to "Other reserves" in the equity section of the 2020 consolidated balance sheets.

In December 2015, MAPDC entered into a share purchase agreement with a third party wherein WBSI shall be owned by MAPDC and the third party at 51% and 49%, respectively. The transaction was accounted for as a sale of share in subsidiary without loss of control; thus an equity transaction. The excess of consideration received over the Company amount of the non-controlling interests amounted to ₽24.3 million, which is presented as part of "Other reserves" in the equity section of the balance sheets.

In July 2015, the Company signed a Sale and Purchase Agreement with SATS to sell 162,500 shares representing 13% of the total issued and outstanding capital stock of MACS. After the sale, MACS is 33% owned by SATS. The excess of consideration received over the carrying amount of the non-controlling interests amounted to P119.0 million, which is presented as part of "Other reserves" in the equity section of the balance sheets.

## 6. Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders and repurchase or issue new shares. The Group is not subject to externally imposed capital requirements as of September 30, 2023 and December 31, 2022. Further, no changes were made in the

objectives, policies or processes for the period ended December 31, 2022 and for the ninemonth period ended September 30, 2023.

The Group monitors capital vis-à-vis after tax profit. The Group also monitors the equity ratio. Equity considered by the Group is total equity in the consolidated balance sheets, excluding items arising from other comprehensive income. The return on equity ratio is computed by dividing the after tax profit by total capital.

The following summarizes the total capital considered by the Group and the computation of the return on equity:

	30-Sep-23	31-Dec-22	30-Sep-22
Capital stock	1,933,305,923	1,933,305,923	1,933,305,923
Additional paid in capital	281,437,118	281,437,118	281,437,118
Treasury shares	(459,418,212)	(459,418,212)	(459,418,212)
Retained earnings	3,110,685,661	2,626,463,313	2,439,924,696
	4,866,010,490	4,381,788,142	4,195,249,525
Net income after tax	745,743,228	461,434,075	274,158,860
Return on equity	15.33%	10.53%	6.53%

## 7. Financial Risk Management Objectives and Policies

#### **Risk Management Structure**

#### Audit Committee

The Committee performs oversight role on financial management functions especially in the areas of managing credit, market, liquidity, operational, legal and other risks of the Group.

## Risk Management Committee

The Committee assists the BOD in identifying and assessing the various risks to which the Group is exposed to. The Committee also ensures that the Group's management has implemented a process to identify, manage and report on the risks that might prevent the Group from achieving its strategic objectives.

## **Board of Directors**

The BOD is responsible for the overall risk management approach and for approval of risk strategies and principles of the Group.

#### **Financial Risk Management**

The Group's principal financial instruments is comprised of cash and cash equivalents and some external liabilities which were availed of primarily to fund operations. The Group has other financial assets and financial liabilities such as trade receivables and payables which arise directly from operations.

The main risks arising from the Group's financial instruments are foreign currency risk, credit risk, interest rate risk and liquidity risk. The BOD reviews and approves policies for managing these risks and they are summarized as follows:

#### Foreign currency risk

The Group's transactional currency exposure arises from sales in currencies other than its functional currency and retaining its cash substantially in currency other than its functional currency. Currently, approximately 77% of MACS' and 14% of MASCORP's revenue are denominated in US\$. In addition, the Group closely monitors the foreign exchange rates fluctuations and regularly assesses the impact of future foreign exchange movements on its operations.

The following table demonstrates the impact on the Group's income before income tax and equity of reasonably possible changes in the US\$, with all other variables held constant:

(in millions)		Increase (decrease) on
		Income/Loss before
	Movement in US\$	Income Tax US\$
2023	Increase of 5%	53.2
	Decrease of 5%	(53.2)
2022	Increase of 5%	25.4
	Decrease of 5%	(25.4)
2021	Increase of 5%	14.0
	Decrease of 5%	(14.0)

## Credit and concentration risk

Credit risk is the risk that the Group will incur a loss because its customers or counterparties failed to discharge their contractual obligations under a financial instrument or customer contract, leading to a financial loss. The Group manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and by monitoring exposures in relation to such limits.

The Group trades only with related parties and duly evaluated and approved creditworthy third parties. It is the Group's policy that all customers and counterparties that wish to trade with the Group, particularly on credit terms, are subjected to credit verification procedures. In addition, receivable balances are monitored on a continuous basis. The Group has major concentration of credit risk given that the majority of the Group's cash and cash equivalents are deposited in the local affiliated bank and major customers of MASCORP and MSISC include PAL and APC. As of September 30, 2023 and December 31 2022, the related party which comprise the significant portion of the Group's total receivable has a negative working capital and has been incurring losses resulting to a deficit. Management assessed and believes that the Group is not exposed to any significant risk since these companies are related parties. Further, the local affiliated bank is one of the country's reputable banks.

With respect to credit risk arising from financial assets, the Group's exposure arises from default of the counterparty, with a maximum exposure equal to the carrying values of these instruments. The Group only deals with financial institutions that have been approved by

the BOD of the Company and those of its subsidiaries. The Group does not require any collateral and other credit enhancements. Consequently, an impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses (ECL). The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance).

The mechanics of the ECL calculations are outlined below and the key elements are, as follows:

- a. *Probability of default (PD)* is an estimate of the likelihood of default over a given time horizon.
- *b. Exposure at default (EAD)* is an estimate of the exposure at a future default date taking into account expected changes in the exposure after the reporting date.
- *c.* Loss given default (LGD) is an estimate of the loss arising in the case where a default occurs at a given time.

For cash in bank, the Group applies the low credit risk simplification where the Group measures the ECLs on a 12-month basis based on the probability of default and loss given default which are publicly available. The Group also evaluates the credit rating of the bank and other financial institutions to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

For trade and other receivables, an impairment analysis is performed at each reporting date using a provision matrix, however for customers with significant increase in risks of default general approach is used to measure ECLs. The provision rates are based on days past due for groupings of customer segments with similar loss patterns. The calculation reflects the probability-weighted outcome, the time value of money, and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. On the other hand, for general approach, we determine the cash shortfall for the difference between the average monthly collection and the average current monthly service billing. The calculation reflects the probability-weighted outcome, the time value of money, and reasonable and supportable information that is available at the reporting date about past events formation that is available at the reporting date about past events, current conditions that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

In its ECL models, the Group relies on a broad range of forward looking information as economic inputs, such as:

- Gross Domestic Product (GDP) growth rates
- Unemployment rates
- Inflation rates
- Interest rates
- Foreign currency exchange rates

The inputs and models used for calculating ECLs may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are

significantly material. Based on the Group's credit risk experience, expected credit loss rate increases as the age of the receivables increase.

The tables below show the credit quality of the Group's financial assets and an aging analysis of past due but not impaired financial assets.

			Neither past du	e nor impaired			
September 30, 2023	Current	Less than 30	31 to 60 days	61 to 90 days	Over 90 days	ECL	Total
		days					
Loans and receivable:							
Cash in bank and cash	1,084,000,037	-	-	-	-	-	1,084,000,037
equivalents*							
Receivables:							
Trade	893,224,856	258,497,172	188,177,444	260,212,751	481,206,897	(9,703,918)	2,071,615,201
Dividends receivable	-	-	-	-	-	-	-
Due from officers and	33,142,152						
employees			-	-	-	-	33,142,152
Interest receivable	7,395,198	-	-	-	-	-	7,395,198
Other receivables	217,381,555		-	-	-	-	217,381,555
Non-Trade	8,499,813	-	-	-	-	-	8,499,813
Deposits	46,816,916	-	-	-	-	-	46,816,916
Restricted cash investment	7,181,182	-	-	-	-	-	7,181,182
Contract Assets	12,973,991	-	-	-	-	-	12,973,991
Installment receivables	17,342,237	-	-	-	-	-	17,342,237
Finance lease receivable	15,850,102	-	-	-	-	-	15,850,102
	2,343,808,039	258,497,172	188,177,444	260,212,751	481,206,897	(9,703,918)	3,522,198,385

\*Exclusive of cash on hand amounting to P4,256,162 as of September 30, 2023.

	_		Past	due			
December 31, 2022	Current	Les than 30	31 to 60 Days	61 to 90 Days	Over 90 Days	ECL	Total, net of ECL
		Days					
Financial assets:							
Cash in bank	464,190,890	-	-	-	-	-	464,190,890
Trade receivables	848,099,139	217,217,428	131,523,714	73,147,452	472,981,186	(9,286,401)	1,733,682,518
Dividends receivable	-	-	-	-	-	-	-
Due from officers and							
employees	20,329,079	-	-	-	-	-	20,329,079
Interest receivable	150,806,275	-	-	-	-	-	150,806,275
Other receivables	4,061,901	-	-	-	-	-	4,061,901
Deposits	45,669,001	-	-	-	-	-	45,669,001
Restricted cash investment	7,181,182	-	-	-	-	-	7,181,182
Contract assets	16,066,897	-	-	-	-	-	16,066,897
Installment receivables	20,525,972	-	-	-	-	-	20,525,972
Finance lease receivable	16,643,767	-	-	-	-	-	16,643,767
	1,593,574,103	217,217,428	131,523,714	73,147,452	472,981,186	(9,286,401)	2,479,157,482

\*Exclusive of cash on hand amounting to P3,827,843 as of December 31, 2022

#### Impairment assessment

The main considerations for impairment assessment include whether any payments are overdue or if there are any known difficulties in the cash flows of the counterparties. The Group assesses impairment on an individual account basis for all stage 3 assets, regardless of the class of financial assets. Stage 1 and stage 2 assets are assessed on a collective basis.

Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance once a financial difficulty has arisen, projected receipts and the expected dividend payout should bankruptcy ensue, the availability of other financial support and the realizable value of collateral, and the timing of the expected cash flows. The impairment losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention even at interim.

## Credit quality per class of financial assets

The credit quality of financial assets is managed by the Group using internal credit ratings. The Group considers its cash and cash equivalents (including restricted cash investment) as high grade since these are placed in financial institutions of high credit standing. Accordingly, ECLs relating to cash and cash equivalents rounds to zero. The Group considers its dividend receivables as high grade as these are due from an associate who has strong capacity to pay; thus LGD is considered low and no ECL is recognized. The Group considers its advances to officers and employees as standard grade as collectability is assured through salary deduction. Accordingly, the LGD is considered low; thus, no ECLs are recognized on the advances to employees.

#### Interest rate risk

The Group's exposure to the risk for changes in market interest rates relates primarily to the Group's notes payable with floating interest rates. The Group has a practice of keeping its interest-bearing liabilities to third parties within a threshold that can be serviced through operating cash flows.

Management closely monitors the behavior of interest rates to ensure that cash flow interest rate risk is kept within management's tolerable level. Finally, interest-bearing liabilities are ordinarily incurred on a short-term basis only.

The following table sets forth the estimated change in the Group's income before income tax (through the impact on the variable rate borrowings) due to parallel challenges in the interest rate curve in terms of basis points (bp) as of September 30, 2023, with all other variables held constant. There is no other impact on the Group's equity other than those already affecting the consolidated statements of income.

	Increase (decrease) in income before income tax					
	September 30, 2023	December 31, 2022				
	(in millions)	(in millions)				
100 bp rise	(₽11.00)	(₽10.59)				
100 bp fall	11.00	10.59				
50 bp rise	(5.50)	(5.29)				
50 bp fall	5.50	5.29				

## Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its obligations when they fall due under normal and stress circumstances. To limit this risk, management manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows which could be used to secure additional funding if required.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of operating cash flows and short-term bank loans.

The table below summarizes the maturity profile of the Group's financial liabilities based on contractual and undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. The table also analyses the maturity profile of the Group's financial assets held for managing liquidity in order to provide complete view of the Group's contractual commitments and liquidity.

As of September 30, 2023	< 1 year	>1-2 years	>2-3 years	>5 years	Total
Loans and receivables:					
Cash and cash equivalents	1,088,256,199	-	-	-	1,088,256,199
Receivables:					
Trade	2,071,615,201	-	-	-	2,071,615,201
Dividends receivable	-	-	-	-	-
Interest receivable	7,395,198	-	-	-	7,395,198
Installment receivable	14,898,121	79,779	120,042	2,244,295	17,342,237
Finance lease receivable	297,678	1,120,998	1,841,371	12,590,055	15,850,102
Deposits	-	-	-	46,816,916	46,816,916
	3,182,462,398	1,200,777	1,961,413	61,651,266	3,247,275,854
Other financial liabilities:					
Accounts payable and					
accrued liabilities	2,649,381,190	-	-	-	2,649,381,190
Long-term debts	350,667,978	294,845,722	90,085,757	180,068,645	915,668,102
Notes Payable	222,500,000	-	-	-	222,500,000
Dividends payable	32,165,208	-	-	-	32,165,208
Deposit	-	-	-	42,957,377	42,957,377
	3,254,714,376	294,845,722	90,085,757	223,026,022	3,862,671,877
Liquidity position	(72,251,978)	(293,644,945)	(88,124,344)	(161,374,756)	(615,396,023)

As of Dec. 31, 2022	< 1 year	>1-2 years	>2-3 years	>5 years	Total
Loans and receivables:					
Cash and cash equivalents	468,018,733	-	-	-	468,018,733
Receivables:					
Trade	1,733,682,518	-	-	-	1,733,682,518
Interest receivable	4,061,901	-	-	-	4,061,901
Installment receivable*	14,898,121	669,992	1,008,127	3,949,732	20,525,972
Finance lease receivable**	312,584	1,177,130	1,933,574	13,220,479	16,643,767
Deposits***	-	-	-	45,669,001	45,669,001
	2,220,973,857	1,847,122	2,941,701	62,839,212	2,288,601,892
Other financial liabilities:					
Accounts payable and accrued					
liabilities****	1,862,209,321	-	-	-	1,862,209,321
Notes payable*****	139,000,000	-	-	-	139,000,000
Long-term debts	298,122,651	318,906,435	303,549,729	208,676,253	1,129,255,068
Dividends payable	31,968,020	-	-	-	31,968,020
Deposit*****	-	-	-	47,174,348	47,174,348
	2,331,299,992	318,906,435	303,549,729	255,850,601	3,209,606,757
Liquidity position	(110,326,135)	(317,059,313)	(300,608,028)	(193,011,389)	(921,004,865)

\*Gross of unearned interest income of P 69,902. The current portion amounting to P19,827,049 is presented under trade.

\*\*Gross of uneamed interest income of 4,545,069 exclusive of 549,577 included under trade.

\*\*\* Gross of uneamed interest income of P7,889,100. Presented as part of "Other noncurrent assets".

\*\*\*\*\*Exclusive of nonfinancial liabilities of P 243, 191, 564.

\* \*\*\*\* Inclusive of accretion of interest of P9,933,244. Presented as part of "Other noncurrent assets".

# 8. Fair Value of Financial Instruments

The following is a comparison by category of carrying amounts and fair values of the Group's financial instruments that are reflected in the consolidated financial statements as of September 30, 2023 and December 31, 2022:

As at 30 September 2023			Fair val	ue measurements	s using
	Date of valuation		Quoted prices in active markets (Level 1)	Significant observable	Significant unobservable inputs
Assets measures at fair	Date of valuation	Carrying value	(Level 1)	inputs (Level 2)	(Level 3)
value:					
Equity instruments					
designated					
at FVTOCI	September 30, 2023	105,155,800		105,155,800	-
Assets for which fair value is					
disclosed:					
Installment receivables		17,342,237	-	-	17,342,237
Finance lease receivable	September 30, 2023	15,850,102			15,850,102
Investment property	September 50, 2025	143,852,303	-	-	432,952,000
Deposits		46,816,916	-	-	46,816,916
Liabilities for which fair					
value is disclosed					-
Long term debts	September 30, 2023	929,668,104	-	929,668,104	-
Deposits	September 50, 2025	42,957,377	-	-	42,957,377

As at 31 December 2022			Fair value measurements using		
	Date of valuation	Carrying value	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Assets measures at fair value	:				
Equity instruments					
designated at FVTOCI	December 31, 2022	105,155,800		105,155,800	-
Assets for which fair value is					
disclosed:					
Installment receivables		20,525,972	-	-	20,525,972
Finance lease receivable	December 31, 2022	16,643,767			16,643,767
Investment property	December 51, 2022	143,852,303	-	-	432,952,000
Deposits		45,669,001	-	-	45,669,001
Liabilities for which fair value					_
is disclosed					-
Deposits	December 31, 2022	47,174,348	-	47,174,348	-
Long term debts	Detember 31, 2022	1,129,025,068	-	-	1,129,025,068

The Group determined that its investment in golf club shares is categorized at Level 2 in the fair value hierarchy. The Group assessed that, while there is a market for these securities, transactions are infrequent.

There have been no transfers between Level 1 and 2 in 2023and 2022.



Cash and cash equivalents, receivables, accounts payables, accrued liabilities and notes payable

The carrying values of cash and cash equivalents, receivables and accounts payable, accrued liabilities, dividend payables and notes payable approximate their fair value due to their short-term nature.

#### Installment receivables and deposits

The carrying values of installment receivables and deposits are determined based on the present value of expected cash flows discounted at the Group's borrowing rate.

#### Dividends payable

The carrying value of dividends payable approximates its fair value since they are expected to be settled within a short period of time after its declaration.

#### Long-term debts

The carrying value of long-term debts approximate its fair value due to the re-pricing feature of the interest it carries.

## Equity instruments designated at FVTOCI

The Group's investments in golf club share and other proprietary shares are carried at fair value based on published club share quotes that are publicly available from the local dailies and from the website of club share brokers.

#### Investment property

The Philippine SEC-accredited and independent appraiser used the "Market Data Approach" in valuing the property. The Group has determined that the highest and best use of the property is its current use (i.e., industrial purpose).